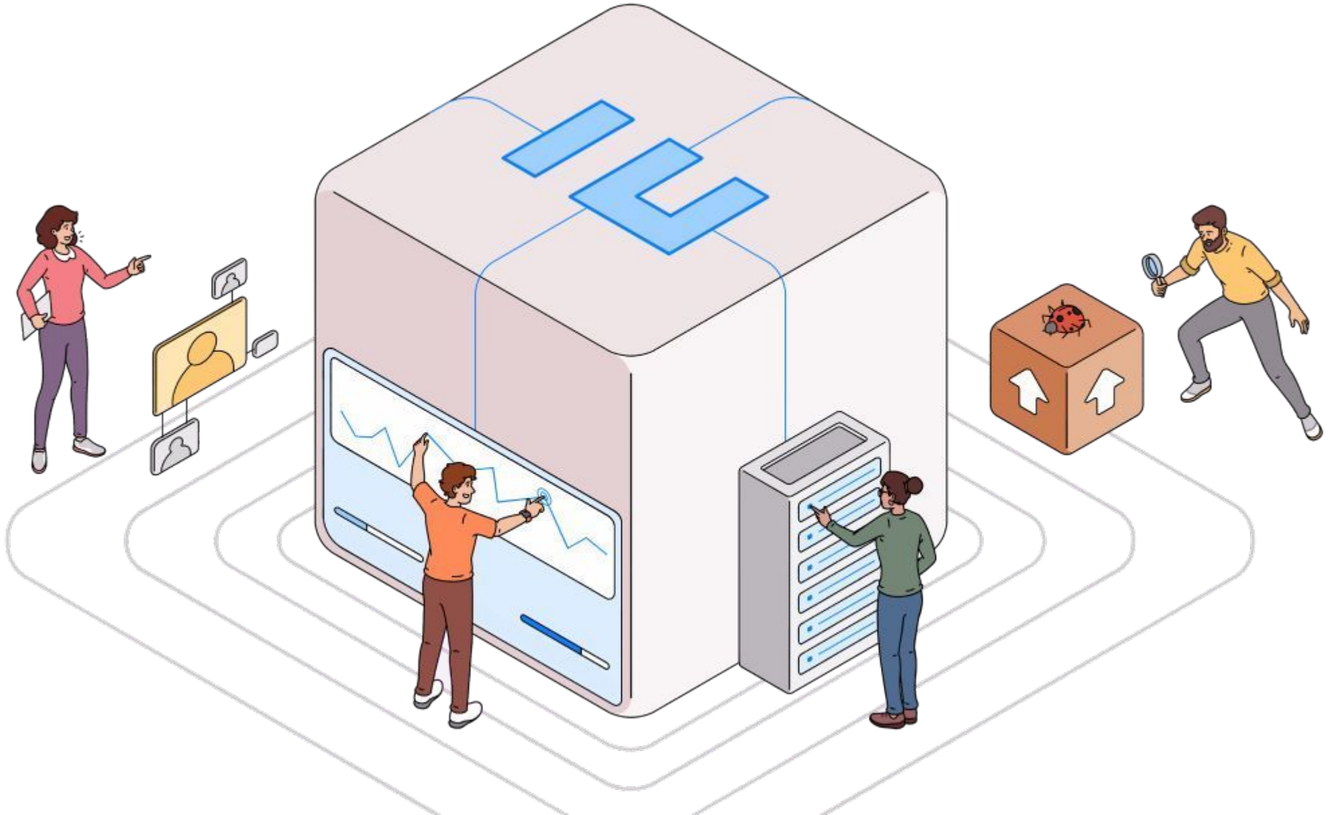
ERPNext

Save upto 40% on ERP, CRM, HRM
Get your business Online with **Unlimited Users**

Introducing An Enterprise Software for Small, Medium, and large scale Businesses



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ERPNext

Building awesome enterprise applications

What is ERPNext?

ERPNext is an open source web-based ERP system aimed at small and medium sized businesses.
It assists companies with accounting, human resource management, sales, purchase, inventory, CRM, administration, project and task management, manufacturing, and even website.

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ERPNext

Building awesome enterprise applications

15+
years in business

5000+
customers across domains

60+
team, built for success

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ERPNext

Building awesome enterprise applications

5000+

customers across domains

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ERPNext

Building awesome enterprise applications

5K+
global users

$1B+
transactions

12K+
community

10K+
hrs of implementation

150+
countries

7K+
installations

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About ERPNext

- World’s top 100% open-source ERP
- 12,000+ community members
- High feature coverage
- Modern and scalable web platform
- Serves multiple domains and industries
- Powered by Frappe Framework

Domains

Manufacturing	Retail	Services
HealthCare	Fintech (BFSI)	Distribution

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Features & Modules

Purchase Management

Inventory Management

Human Resources

CRM

Manufacturing & Sales Management

Accounting

Support

Community Apps

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Why ERPNext

Open Source

Easy Interface

Personalizable and flexible

Powered by Frappe Framework

- Single source of truth
- Cross-platform compatibility
- Helps in planning and managing
- Eliminates redundancy

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Testimonials

ZERODHA

ERPNext has been very integral in our journey

Kailash Nadh
CTO, Zerodha

It’s the most agile ERP on the planet

Simone Micheli
Project Manager, Wallbox

wallbox

Jio Financial Services

We’re confident that ERPNext will be the future

Deepafi Ingle
Reliance Industries

The magic that has been built and continue to be built is futuristic..

Salim
Business Consultant

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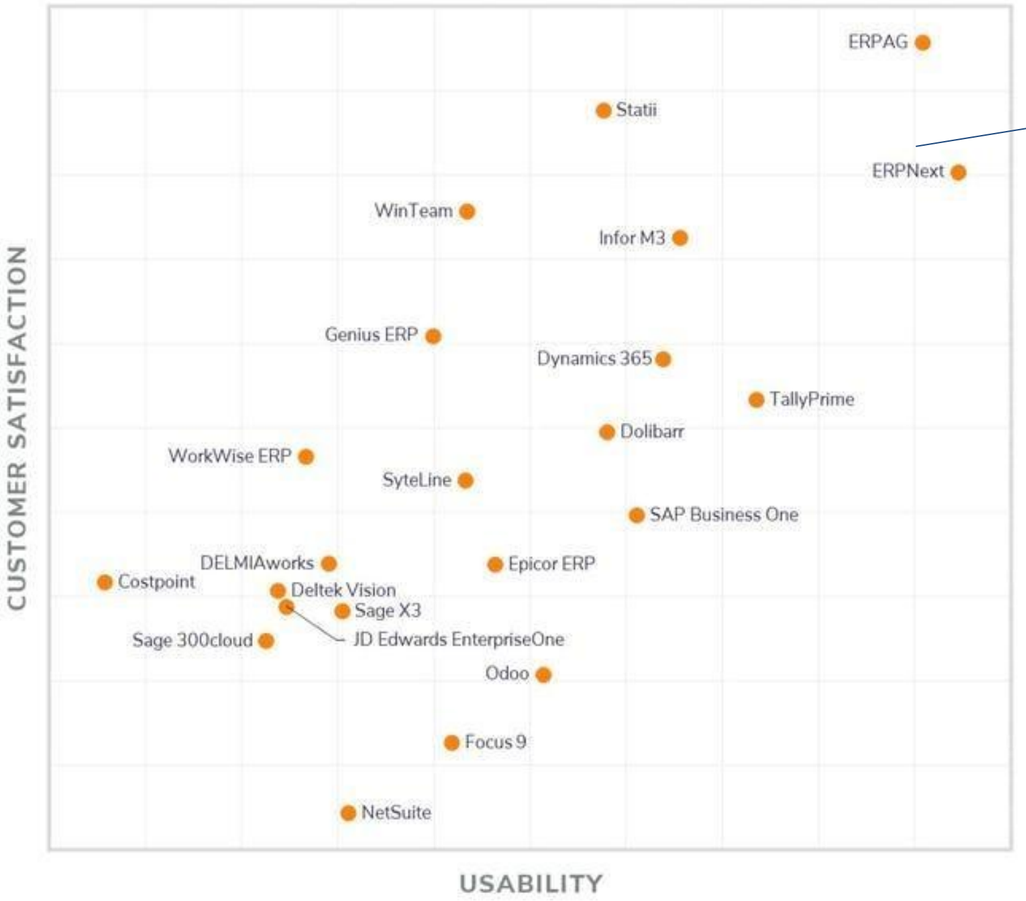
ERPNext

Building awesome enterprise applications

Modules & Screenshots



ERPNext Standards here in the Competition

Source
https://erpnext.com/enterprise

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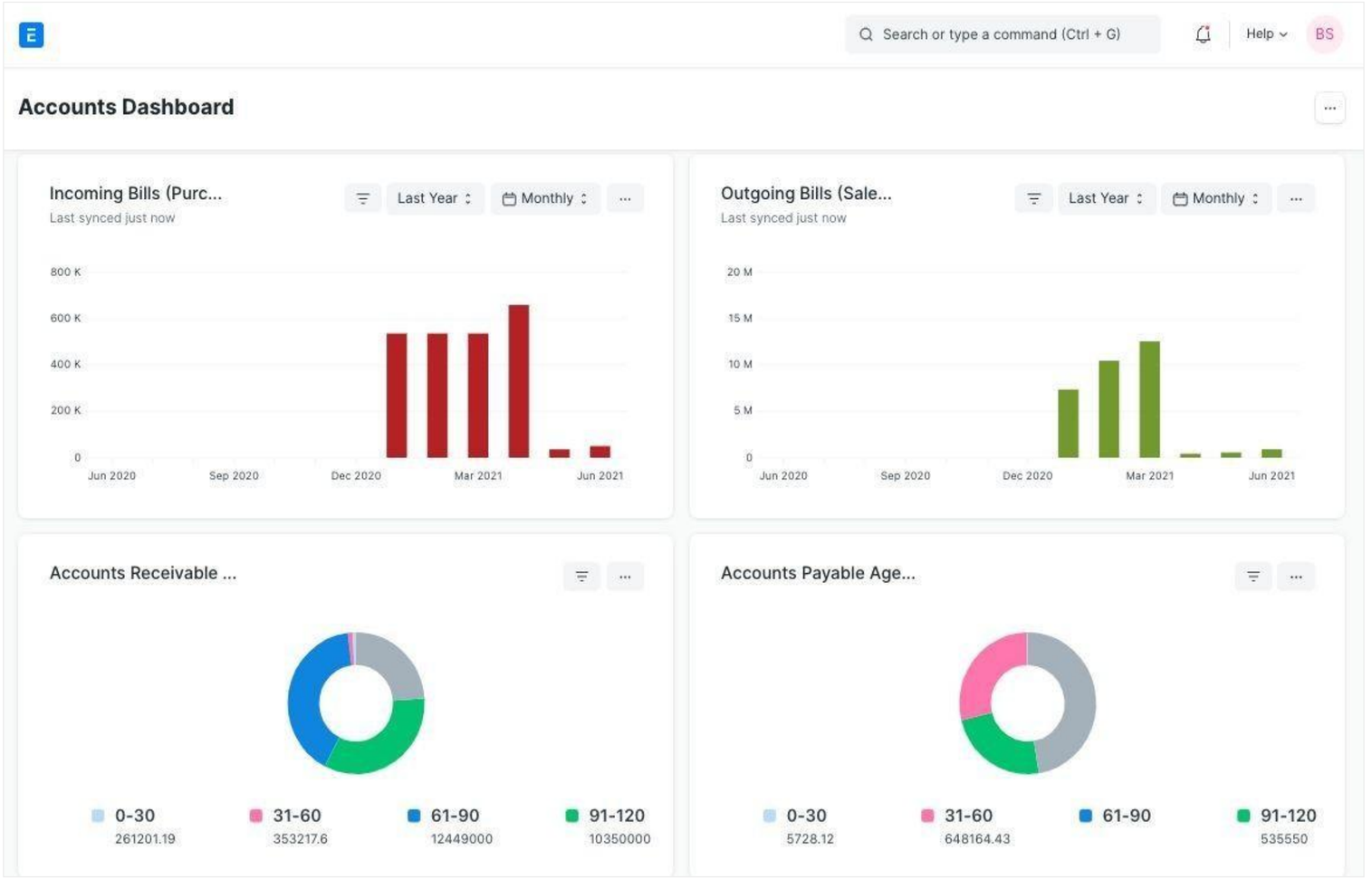
Dashboards



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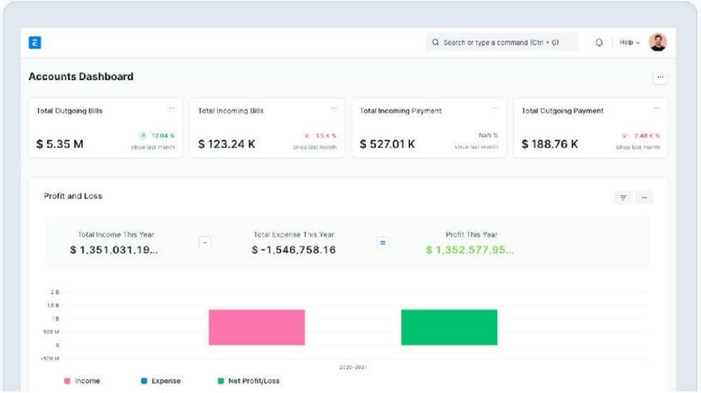
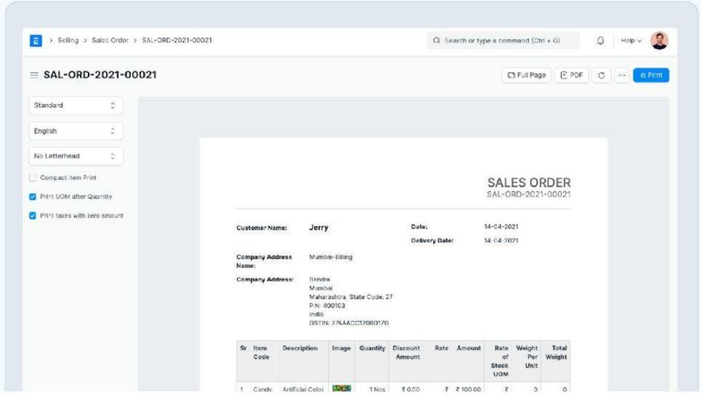
Modules Chart

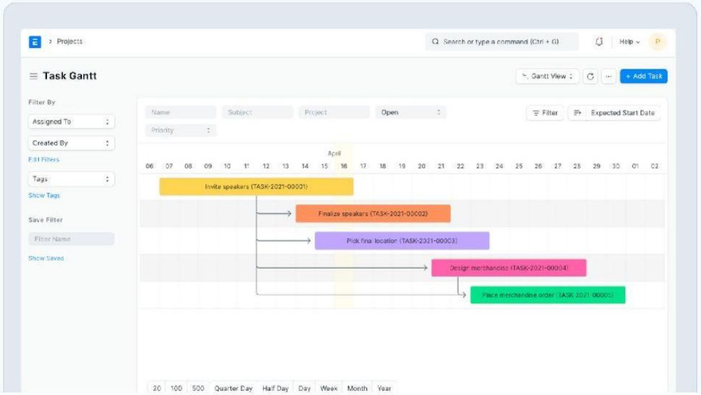
Accounting



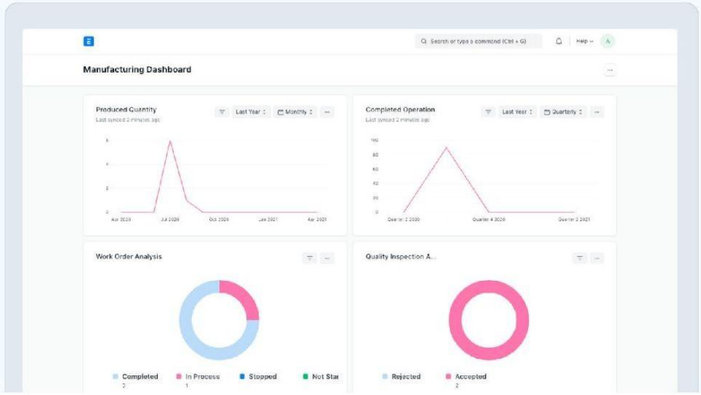
Sales Order



Projects



Manufacturing



Capterra

FinancesOnline

Software Suggest

Software Advice

Gartner peerinsights

g2.com

crozdesk

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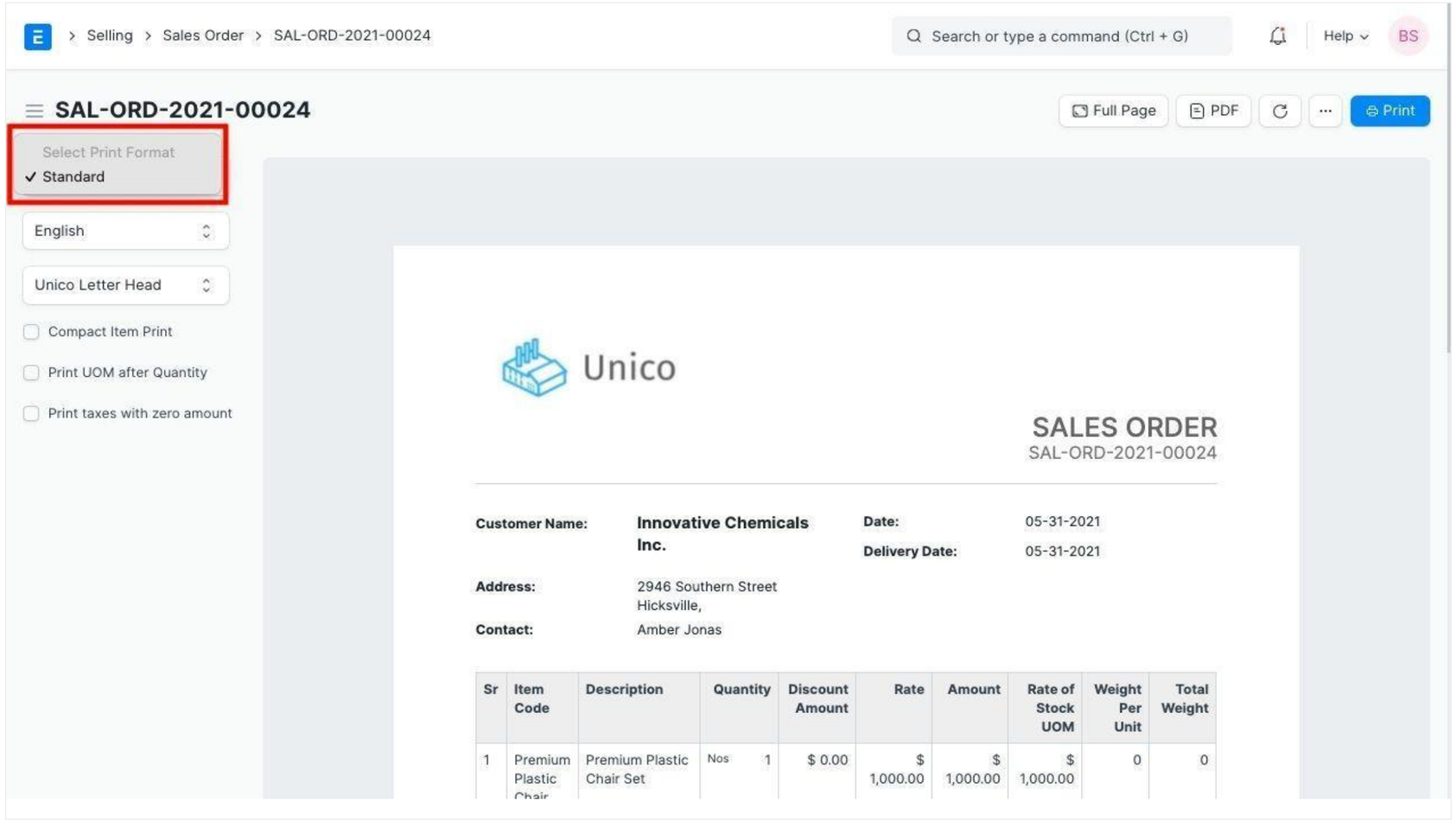
Print Format



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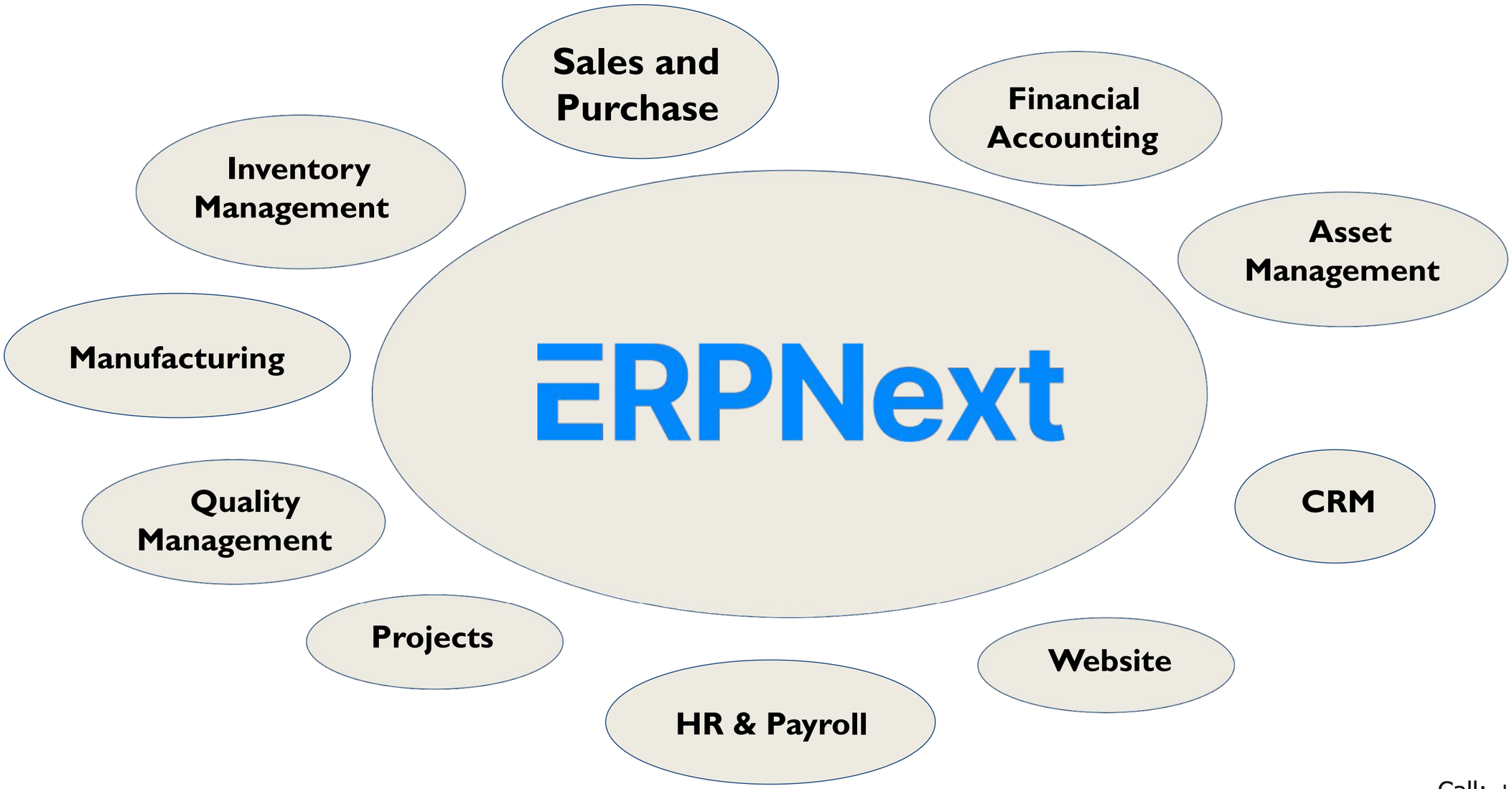
Module Support



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Modules

Accounting Modules

- Chart of Accounts
- General ledger
- Journal Entries
- Bank and cash management
- Accounts Receivable and payables
- Financial Statements
- Budgeting and forecasting
- Multi -Currency and Multi- Company support
- Financial Analytics
- Integration With other module

Sales & Purchase Order Module

- Quotation and sale order management
- Delivery note
- Sales Invoice and return
- Sales analytics
- POS
- Purchase order management
- Purchase Receipt
- Purchase Invoice and Returns
- Purchase Analytics

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Modules

Manufacturing Modules

- BOM Management
- Production Planning & Control
- Work Order Management
- Integration with Other Modules
- Job Card Management

CRM Modules

- Lead and Opportunity Management
- Contact and Account Management
- Quotation and Sales Order Management
- Customer Support and Ticket Management
- Email Marketing Integration
- Reporting and Analytics
- Integration with other module

Inventory Management Module

- Item Management
- Stock Management
- Warehouse Management
- Inventory Valuation
- Order management
- Inventory Analytics
- Integration with other module

Asset Management Module

- Asset Master
- Asset Depreciation
- Asset Maintenance
- Asset Tracking
- Asset Disposal
- Asset Analytics
- Integration with other module

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Modules

Project Management Module

- Project Creation and Setup
- Task Management
- Resource Management
- Cost Management
- Document Management
- Project Analytics and Reporting
- Integration with other module

User Management Modules

- User Roles and Permission
- User Account Management
- User Activity Monitoring
- User Interface Customisation
- Integration with other module

Website Management Module

- Website Creation and Designing
- Content Management
- SEO and Metadata
- E-commerce Functionality
- Integration with other module

Integration Module

- API Integration
- Web Hooks
- Data Import and Export
- Data Synchronization
- E-Commerce Integration
- Third Party Integration
- Custom Integration

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Addon Modules

Human Resource Modules

- Employee Management
- Attendance and Leave Management
- Payroll Processing
- Performance Management
- Expense Claims and Reimbursements
- Reports and Analytics
- Integration with other module
- Employee Life cycle Tracking

HR module does not come by default into ERPNext.
HR module can be integrated into ERPNext Additionally

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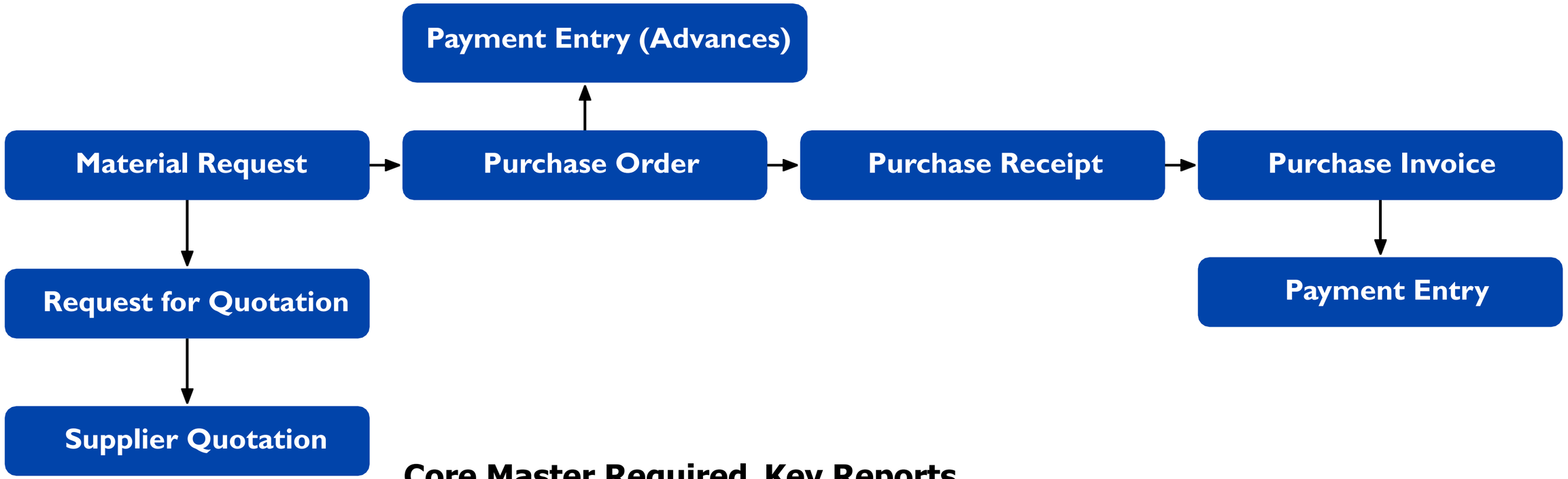
Purchase Cycle



Core Master Required

- Item Master
- Supplier Master
- Address Master

Key Reports

- Purchase Order Analysis
- Items to Order and Receive
- Purchase Order Trend
- Procurement Tracker

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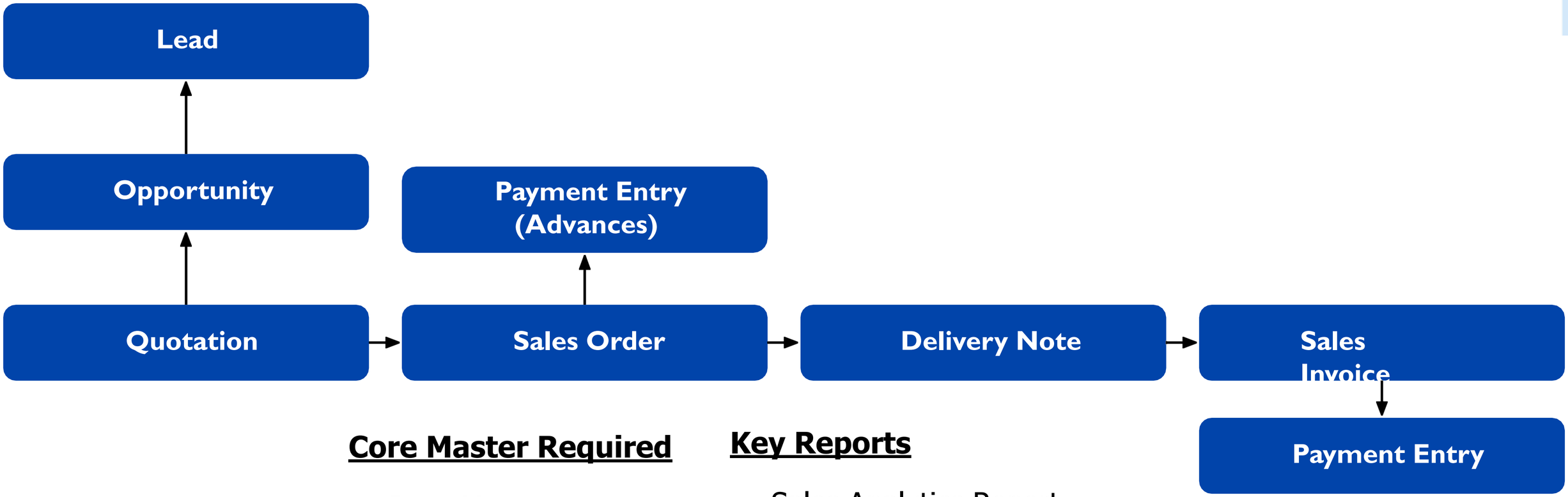
Sales Cycle



Core Master Required

- Item Master
- Customer Master
- Address Master

Key Reports

- Sales Analytics Report
- Sales Order Analysis Report
- Sales Funnel Report

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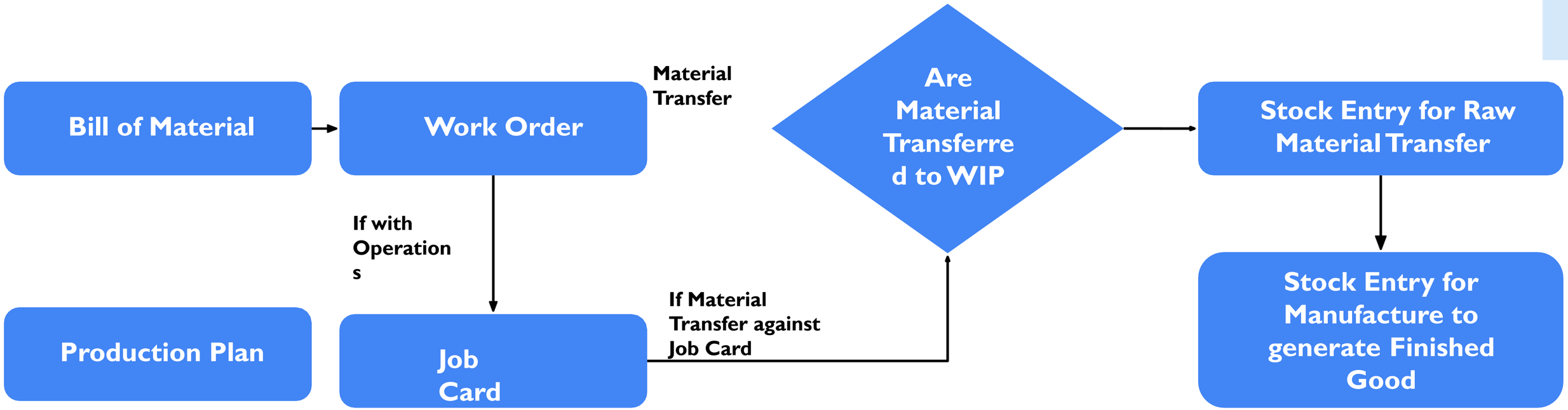
Manufacturing Module



Core Master Required

- BOM (Bill of Material)
- Item Master
- Workstations
- Operations
- Routing

Key Reports

- Production Analytics
- BOM Stock Report
- Work Order Summary
- Job Card Summary
- Quality Inspection Report

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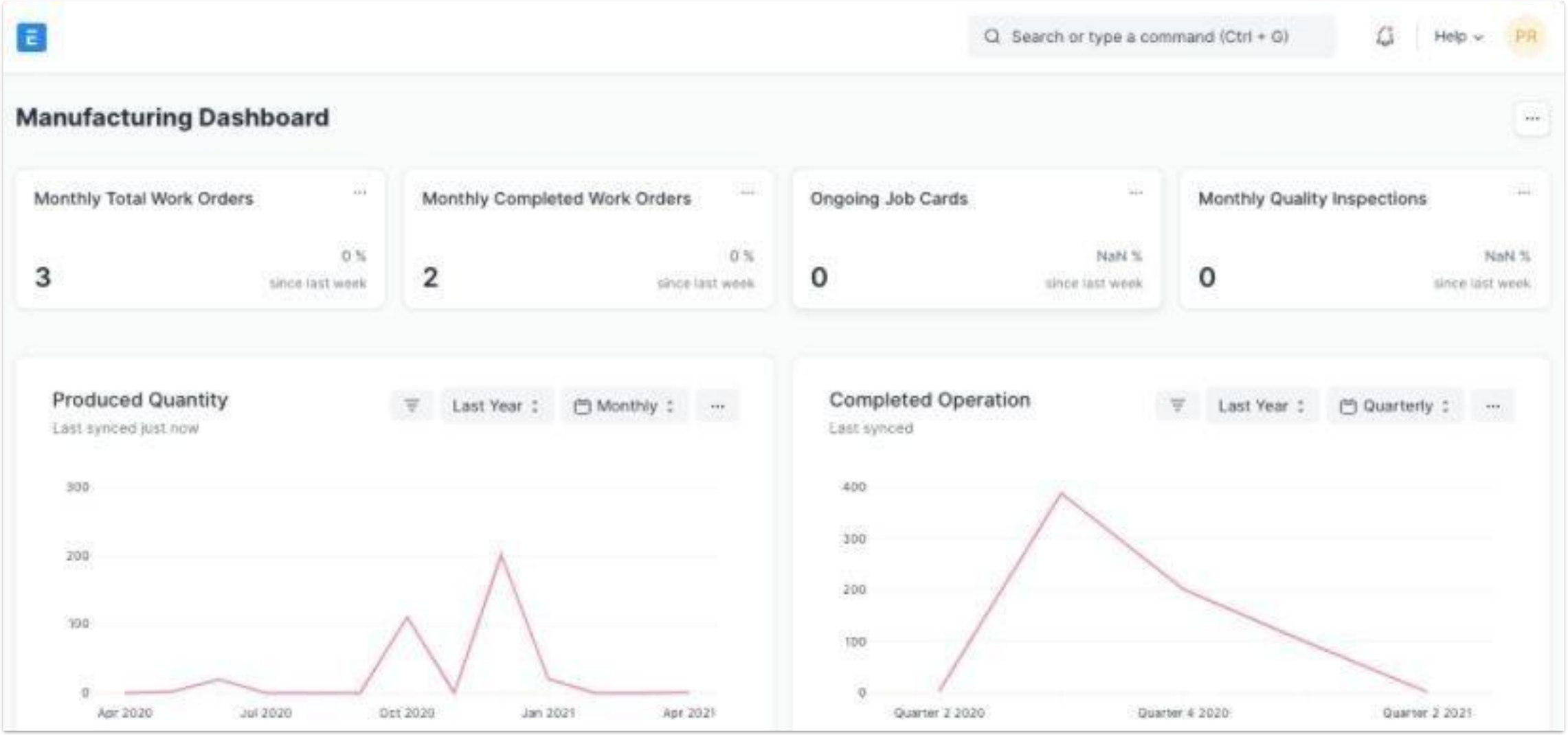
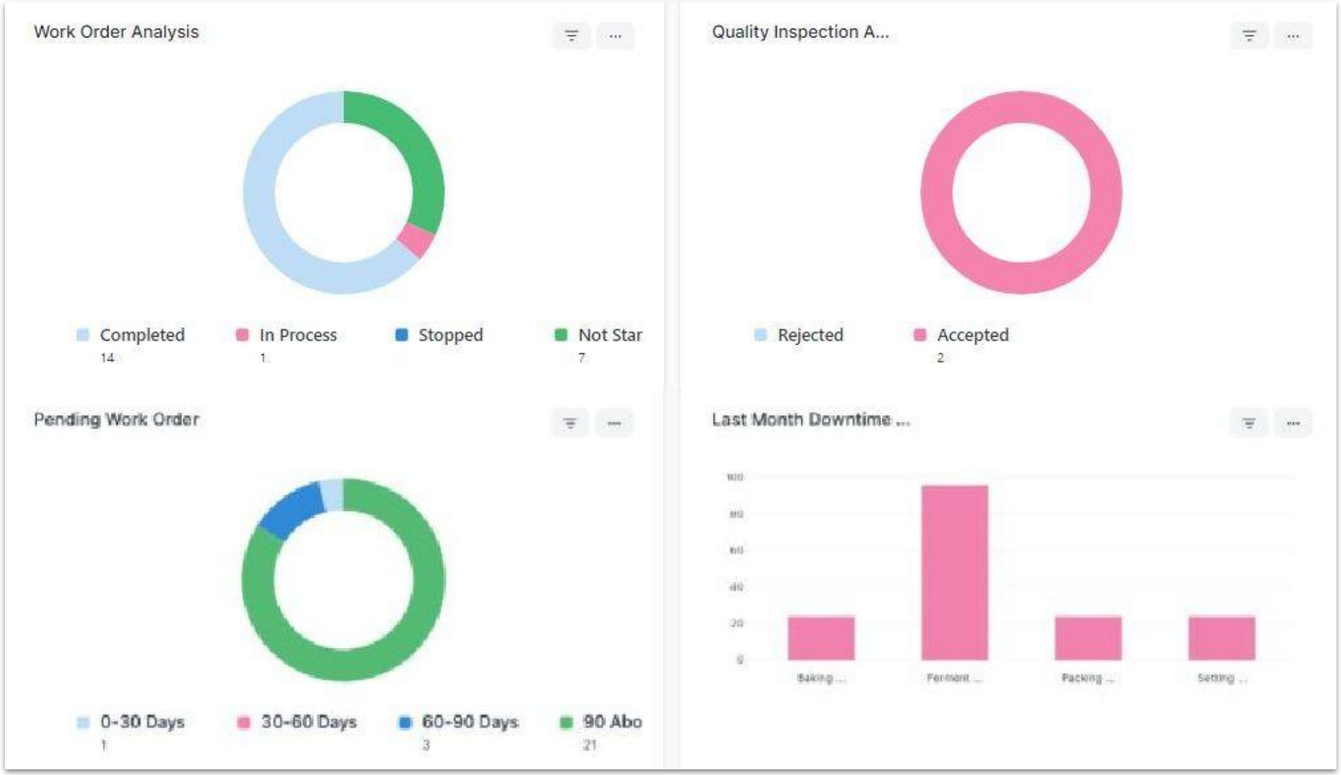
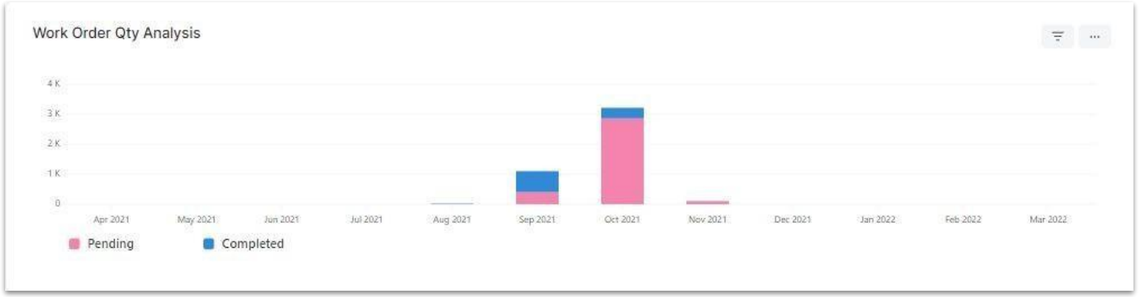
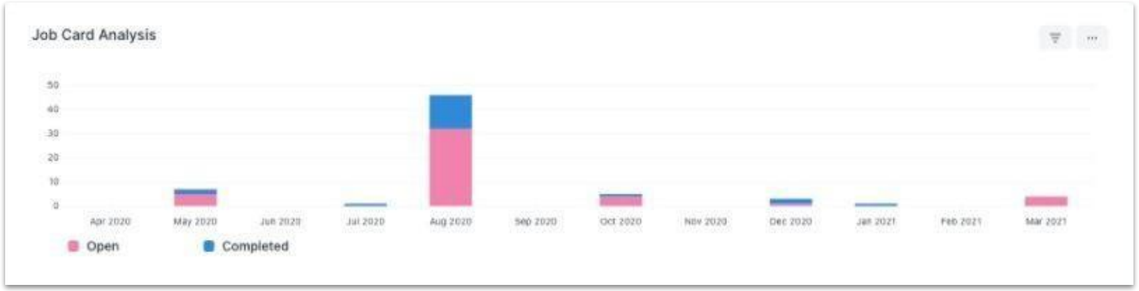
Manufacturing Dashboard



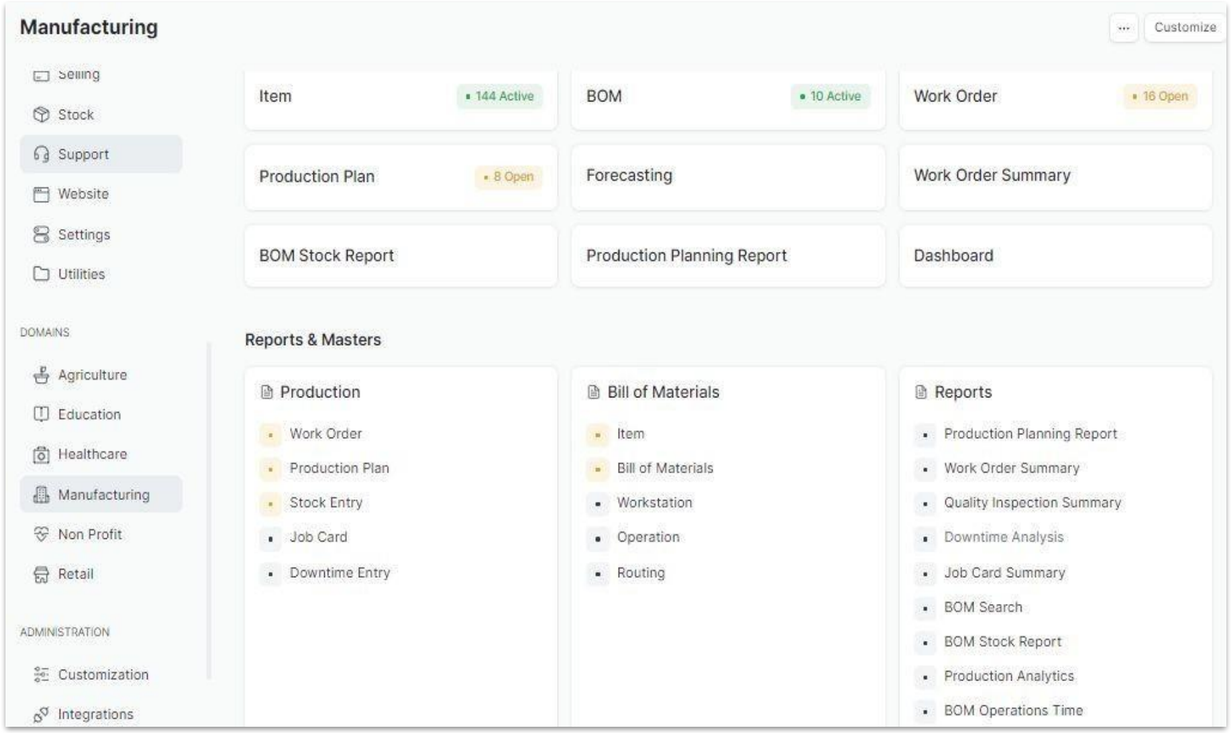
Production Dashboard

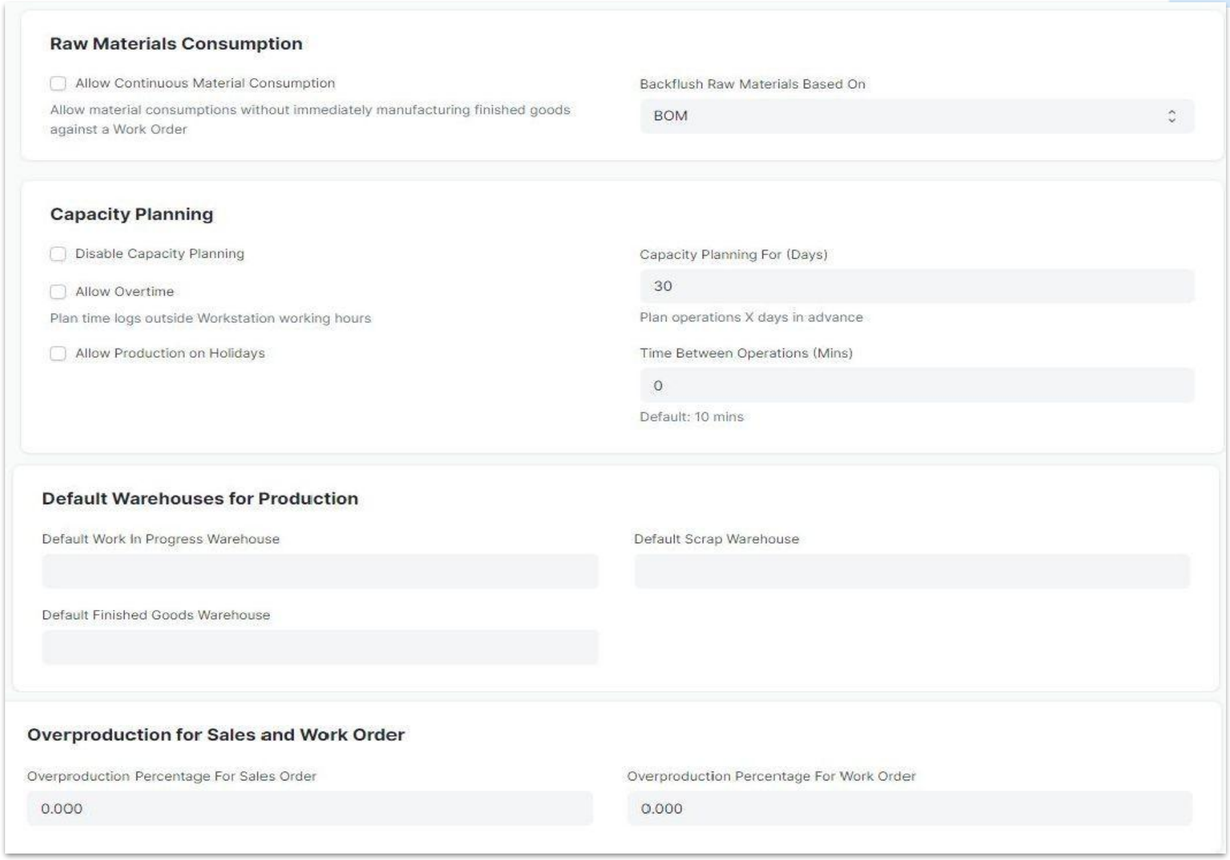






Manufacturing Interface





Bill of Material Interface

Item *
Concrete Mix
Item to be manufactured or repacked

Company *
Demo

Item Name
Concrete Mix

Item UOM
Cubic Meter

Is Active
Is Default
Allow Alternative Item
Set rate of sub-assembly item based on BOM

Quantity *
100
Quantity of item obtained after manufacturing / repacking from given quantities of raw materials

Currency and Price List

Currency *
SAR

Rate Of Materials Based On
Valuation Rate

Conversion Rate *
19.500000000
1 SAR = [?] INR

Operations

With Operations
Manage cost of operations

Transfer Material Against
Work Order

Operations

No.	Operation	Workstation	Operation Time	Operating Cost (SAR)	Description	
1	**Concrete MIxing**	Concrete Mixer	**60**	66.67 ر.س	Concrete MIxing	Edit

Items

No.	Item Code	Qty	UOM	Rate (SAR)	Amount (SAR)	
1	**Portland Cement**	**50**	**Bag**	**20.00 ر.س**	1,000.00 ر.س	Edit
2	**Fine Sand**	**600**	**Kg**	**1.00 ر.س**	600.00 ر.س	Edit
3	**Aggregate 10MM**	**400**	**Kg**	**2.00 ر.س**	800.00 ر.س	Edit
4	**Milled Gypsum**	**100**	**Kg**	**5.00 ر.س**	500.00 ر.س	Edit
5	**Water**	**3,000**	**Litre**	**0.30 ر.س**	900.00 ر.س	Edit
6	**Plastisizer**	**10**	**Kg**	**20.00 ر.س**	200.00 ر.س	Edit

Costing

Operating Cost (SAR)
66.67 ر.س

Operating Cost (INR)
₹ 1,300.00

Total Cost (SAR)
4,066.67 ر.س

Raw Material Cost (SAR)
4,000.00 ر.س

Raw Material Cost (INR)
₹ 78,000.00

Total Cost (INR)
₹ 79,300.00

Scrap Material Cost (SAR)
0.00 ر.س

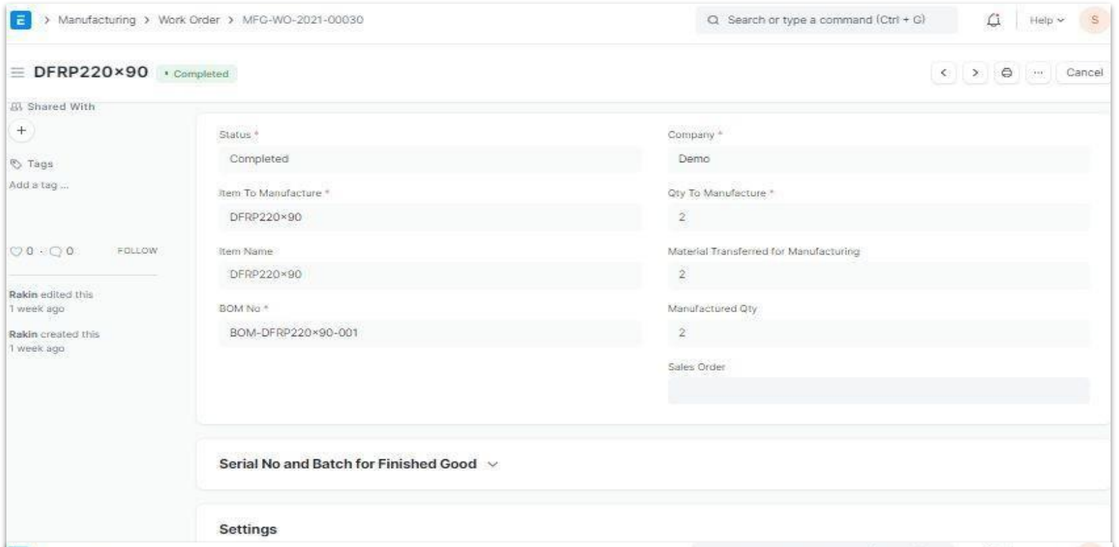
Scrap Material Cost (INR)
₹ 0.00

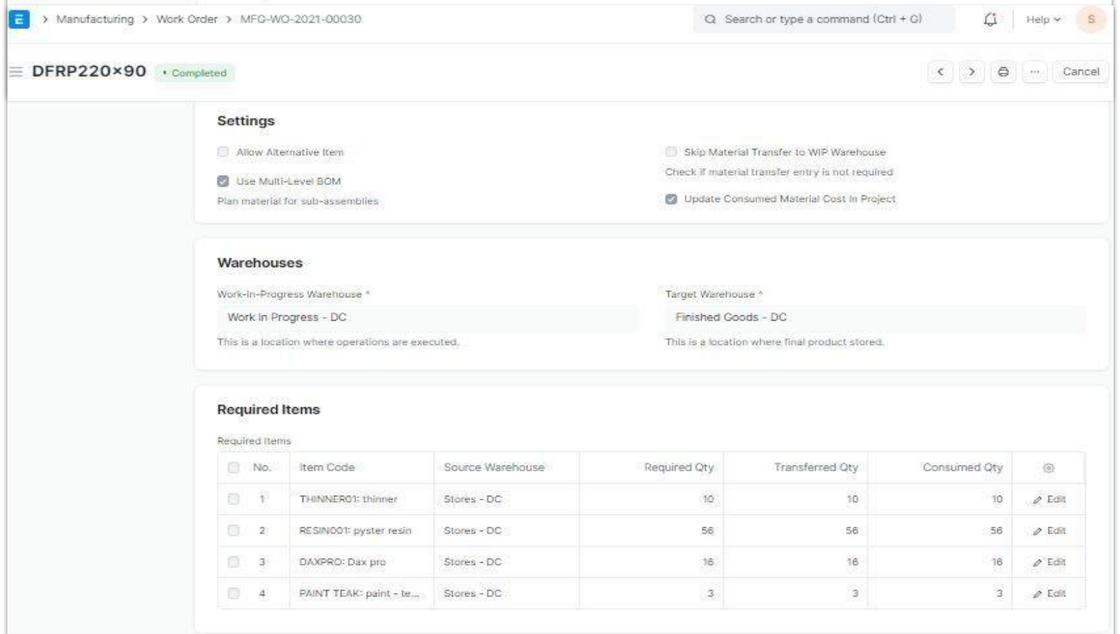
Materials Required (Exploded)

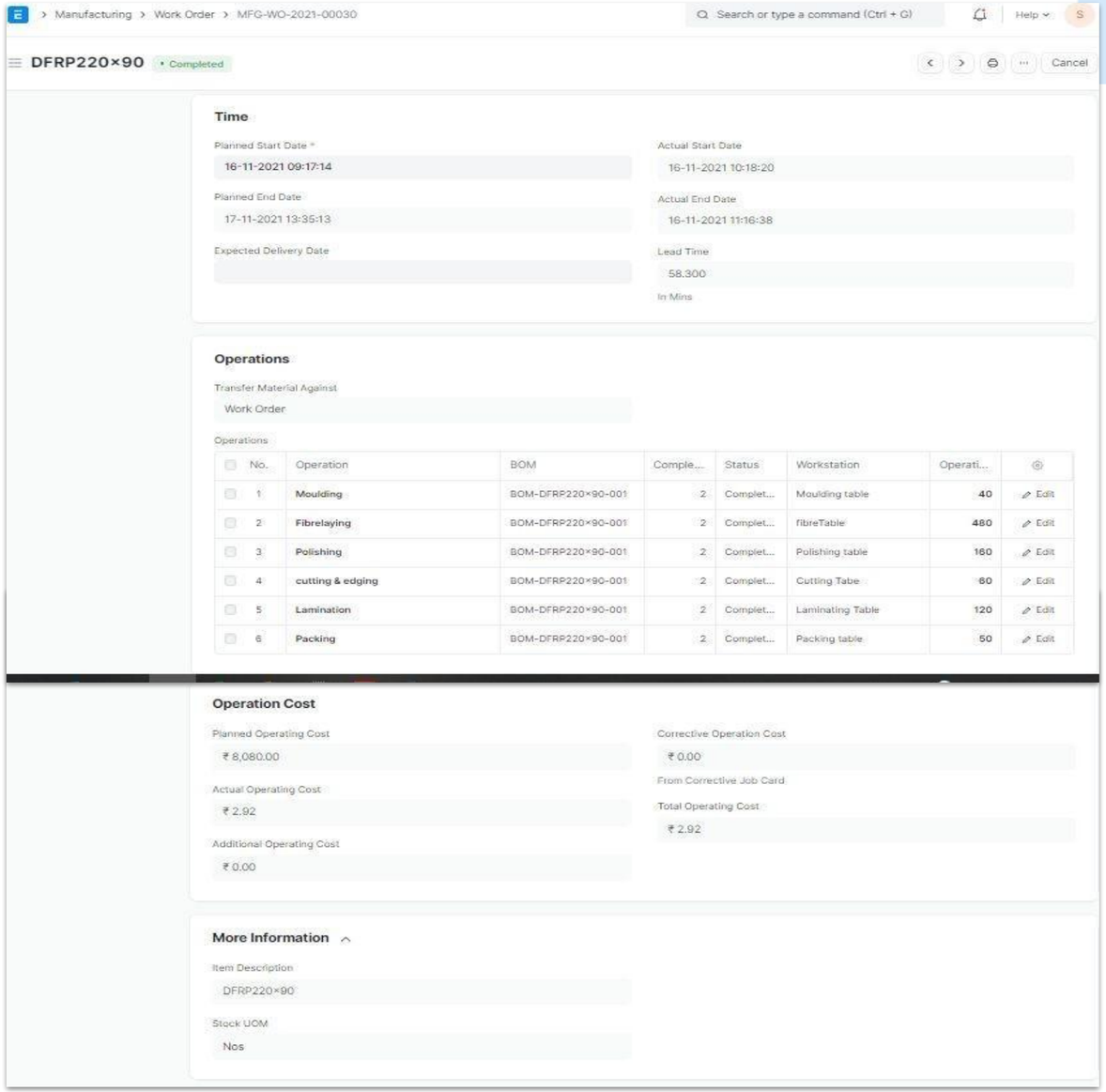
Exploded Items

No.	Item Code	Item Name	Description	Stock Qty	Rate	
1	Aggregate 10MM	Aggregate 10MM	Aggregate 10MM	400	₹ 39.00	Edit
2	Fine Sand	Fine Sand	Fine Sand	600	₹ 19.50	Edit
3	Milled Gypsum	Milled Gypsum	Milled Gypsum	100	₹ 97.50	Edit
4	Portland Cement	Portland Cement	Portland Cement	50	₹ 390.00	Edit
5	Plastisizer	Plastisizer	Plastisizer	10	₹ 390.00	Edit
6	Water	Water	Water	3,000	₹ 5.85	Edit

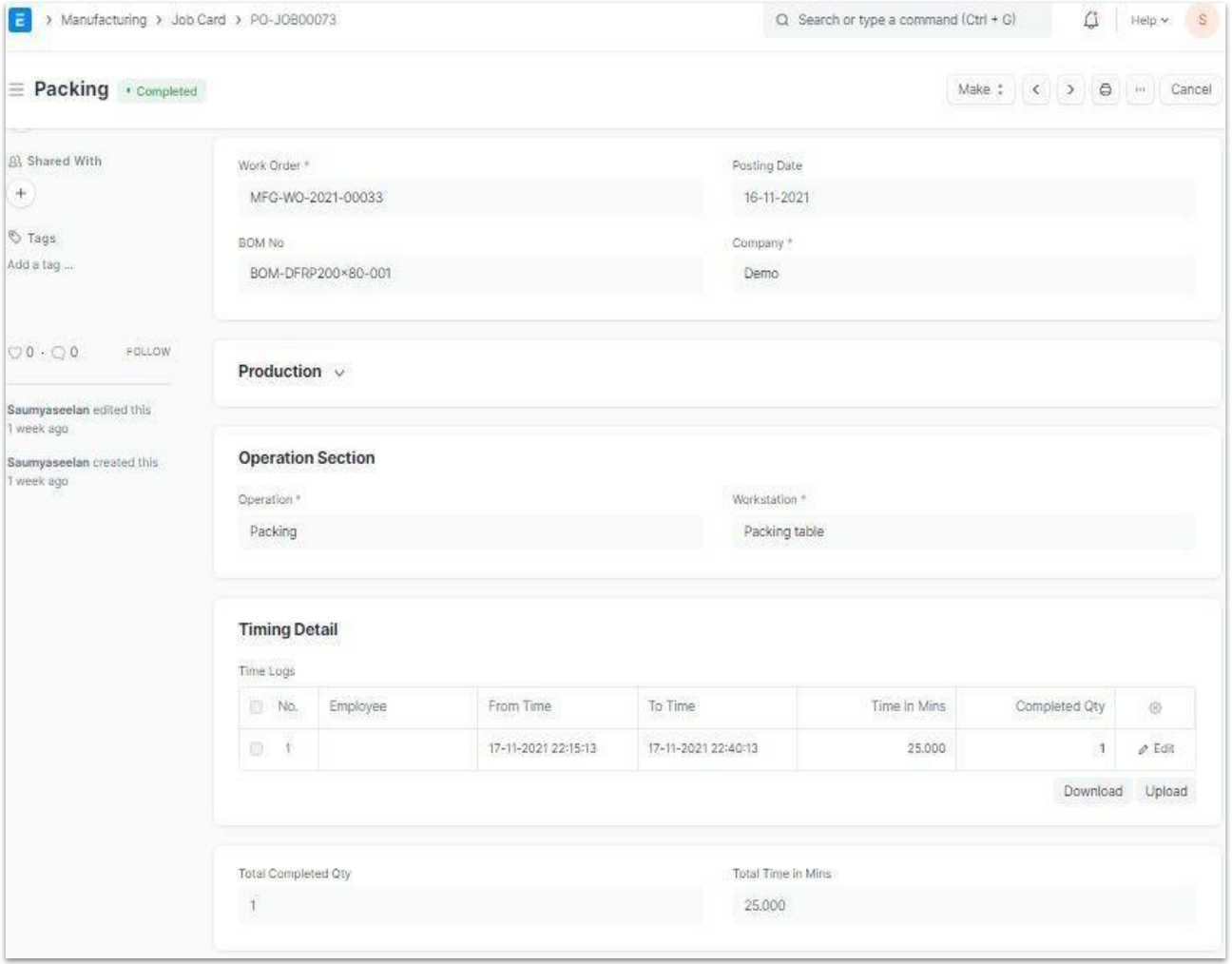
Work Order Interface

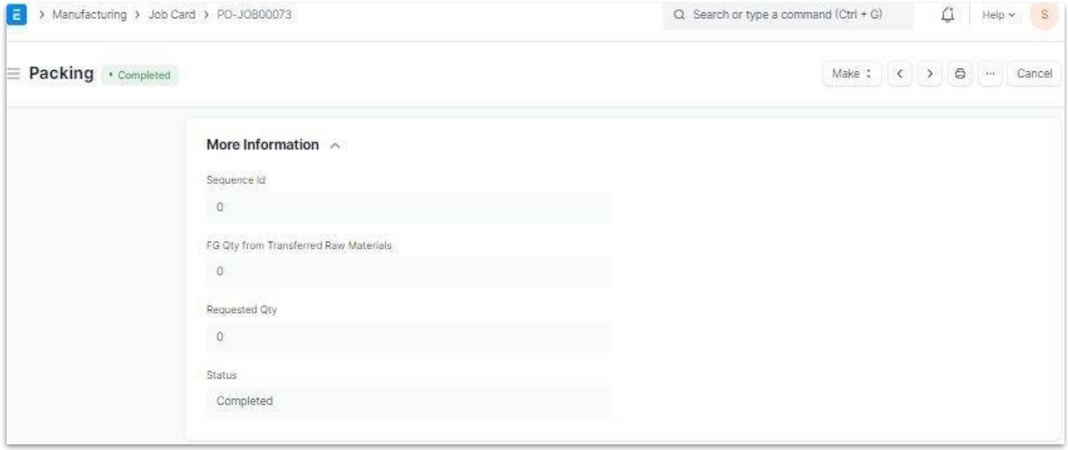




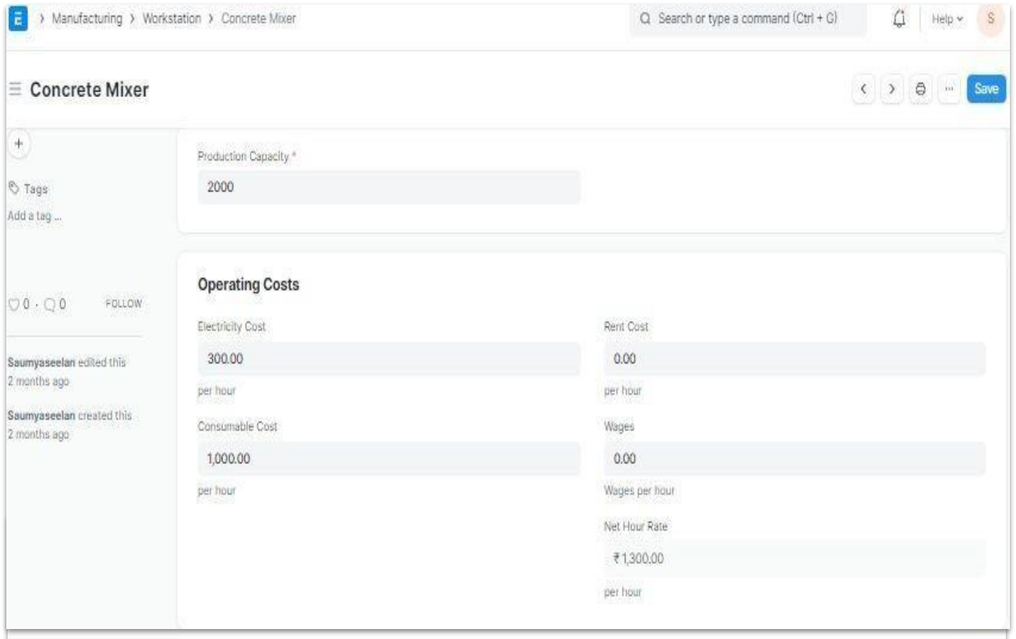


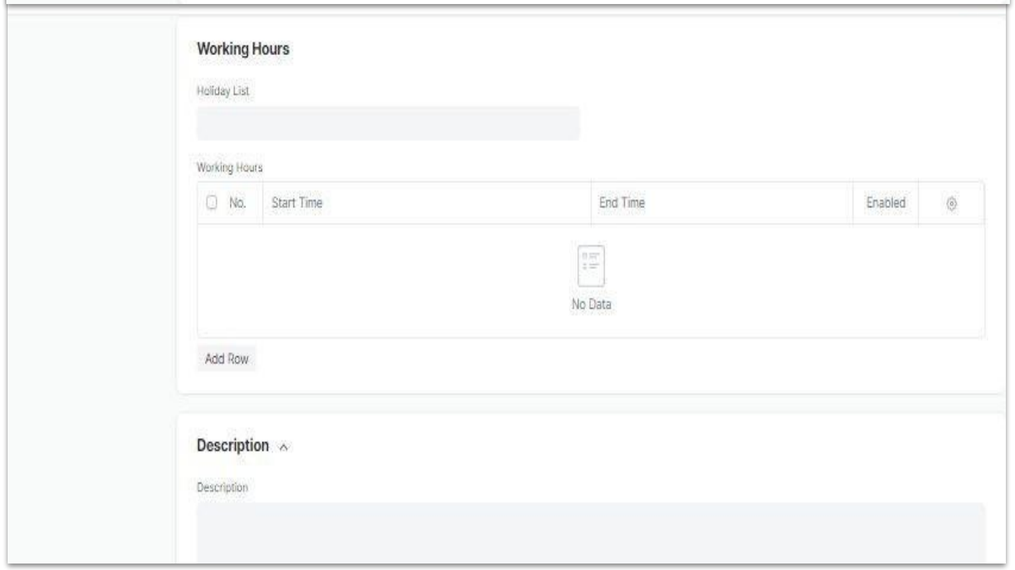
Job Card Interface

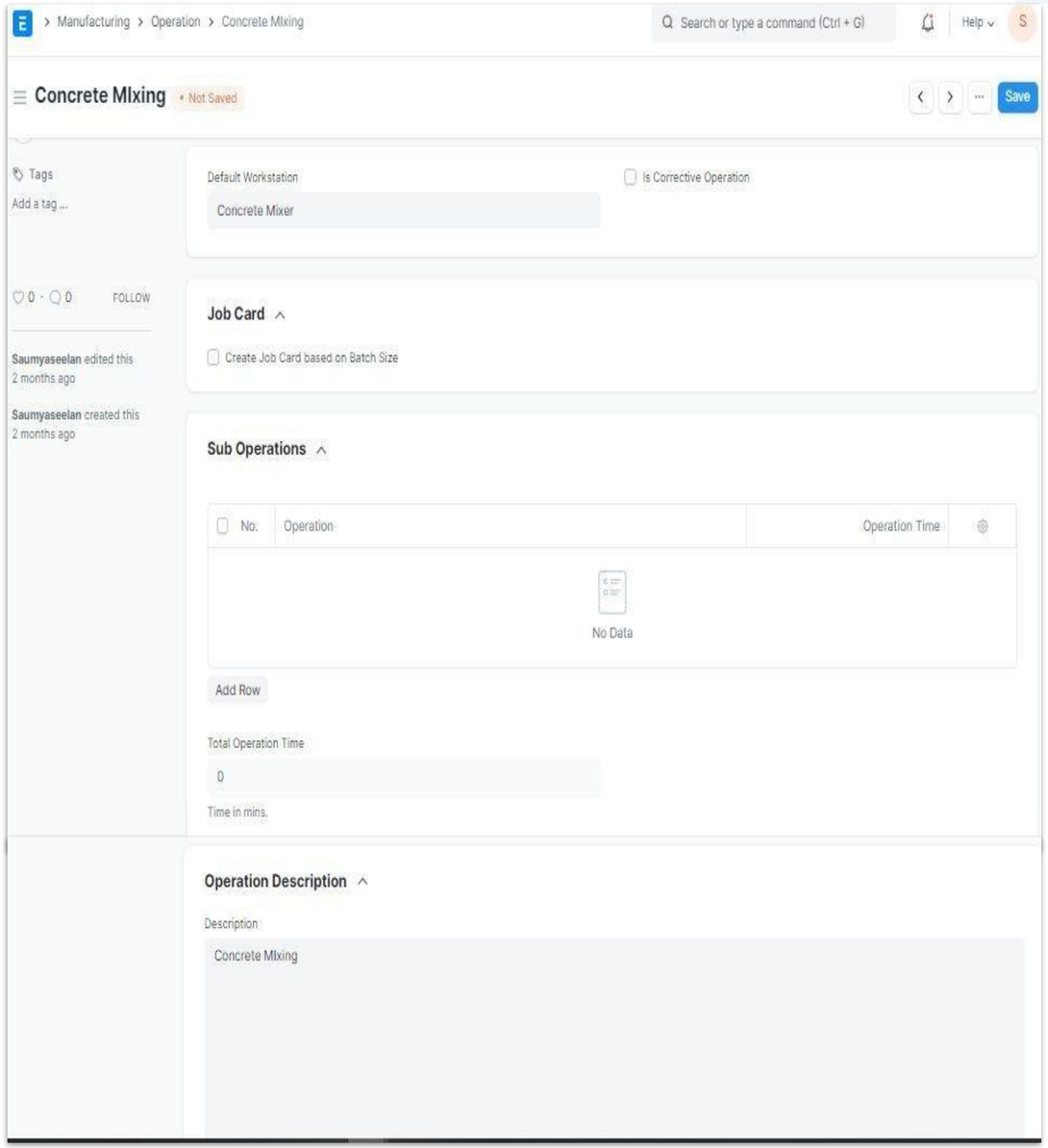




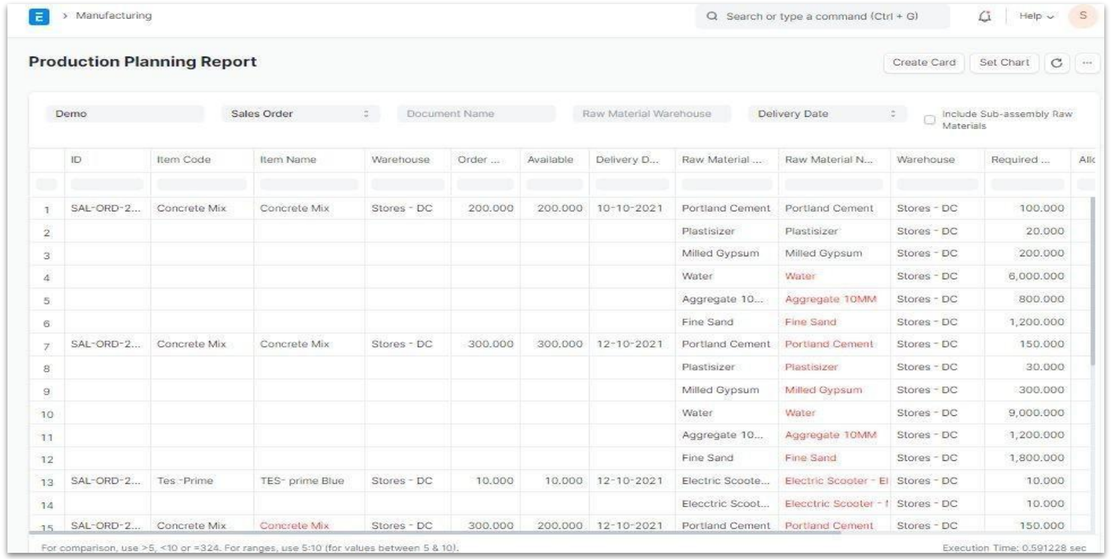
Work Station & Operations







Production Planning, Analysis & BOM Operation Time Report



Manufacturing

Search or type a command (Ctrl + G)

Help

S

Production Planning Report

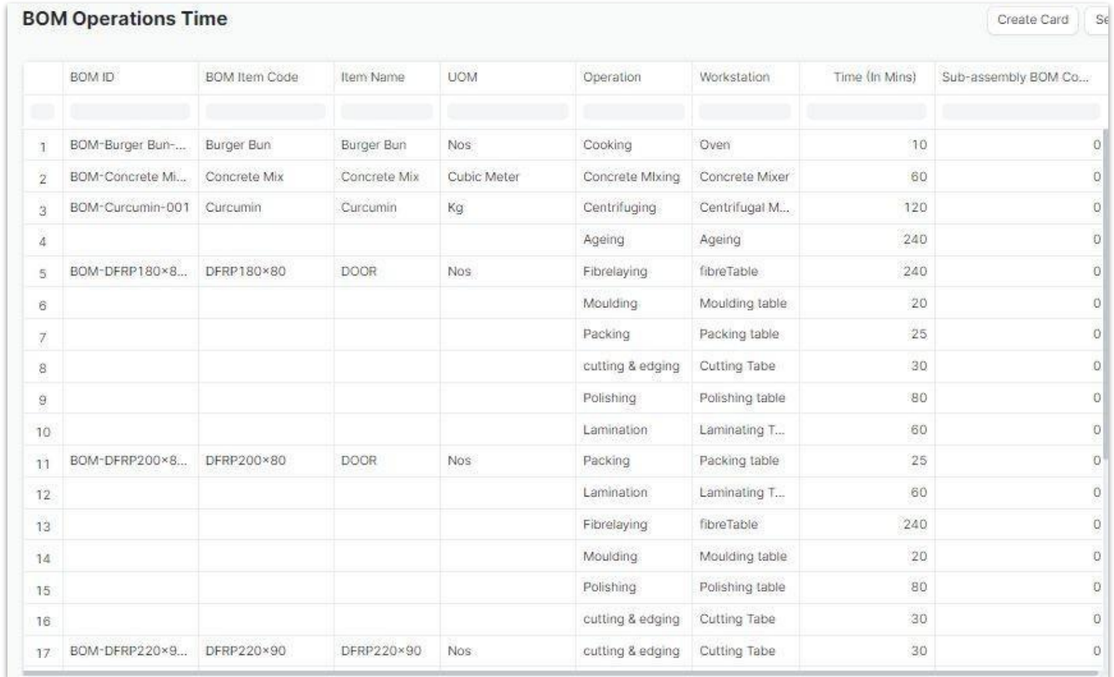
Create Card | Set Chart

Demo | Sales Order | Document Name | Raw Material Warehouse | Delivery Date | Include Sub-assembly Raw Materials

	ID	Item Code	Item Name	Warehouse	Order ...	Available	Delivery D...	Raw Material ...	Raw Material N...	Warehouse	Required ...
1	SAL-ORD-2...	Concrete Mix	Concrete Mix	Stores - DC	200.000	200.000	10-10-2021	Portland Cement	Portland Cement	Stores - DC	100.000
2								Plastisizer	Plastisizer	Stores - DC	20.000
3								Milled Gypsum	Milled Gypsum	Stores - DC	200.000
4								Water	Water	Stores - DC	6,000.000
5								Aggregate 10...	Aggregate 10MM	Stores - DC	800.000
6								Fine Sand	Fine Sand	Stores - DC	1,200.000
7	SAL-ORD-2...	Concrete Mix	Concrete Mix	Stores - DC	300.000	300.000	12-10-2021	Portland Cement	Portland Cement	Stores - DC	150.000
8								Plastisizer	Plastisizer	Stores - DC	30.000
9								Milled Gypsum	Milled Gypsum	Stores - DC	300.000
10								Water	Water	Stores - DC	9,000.000
11								Aggregate 10...	Aggregate 10MM	Stores - DC	1,200.000
12								Fine Sand	Fine Sand	Stores - DC	1,800.000
13	SAL-ORD-2...	Tes -Prime	TES- prime Blue	Stores - DC	10.000	10.000	12-10-2021	Electric Scoote...	Electric Scooter - El	Stores - DC	10.000
14								Elecctric Scoot...	Elecctric Scooter - I	Stores - DC	10.000
15	SAL-ORD-2...	Concrete Mix	Concrete Mix	Stores - DC	300.000	200.000	12-10-2021	Portland Cement	Portland Cement	Stores - DC	150.000

For comparison, use >5, <10 or =324. For ranges, use 5:10 (for values between 5 & 10).

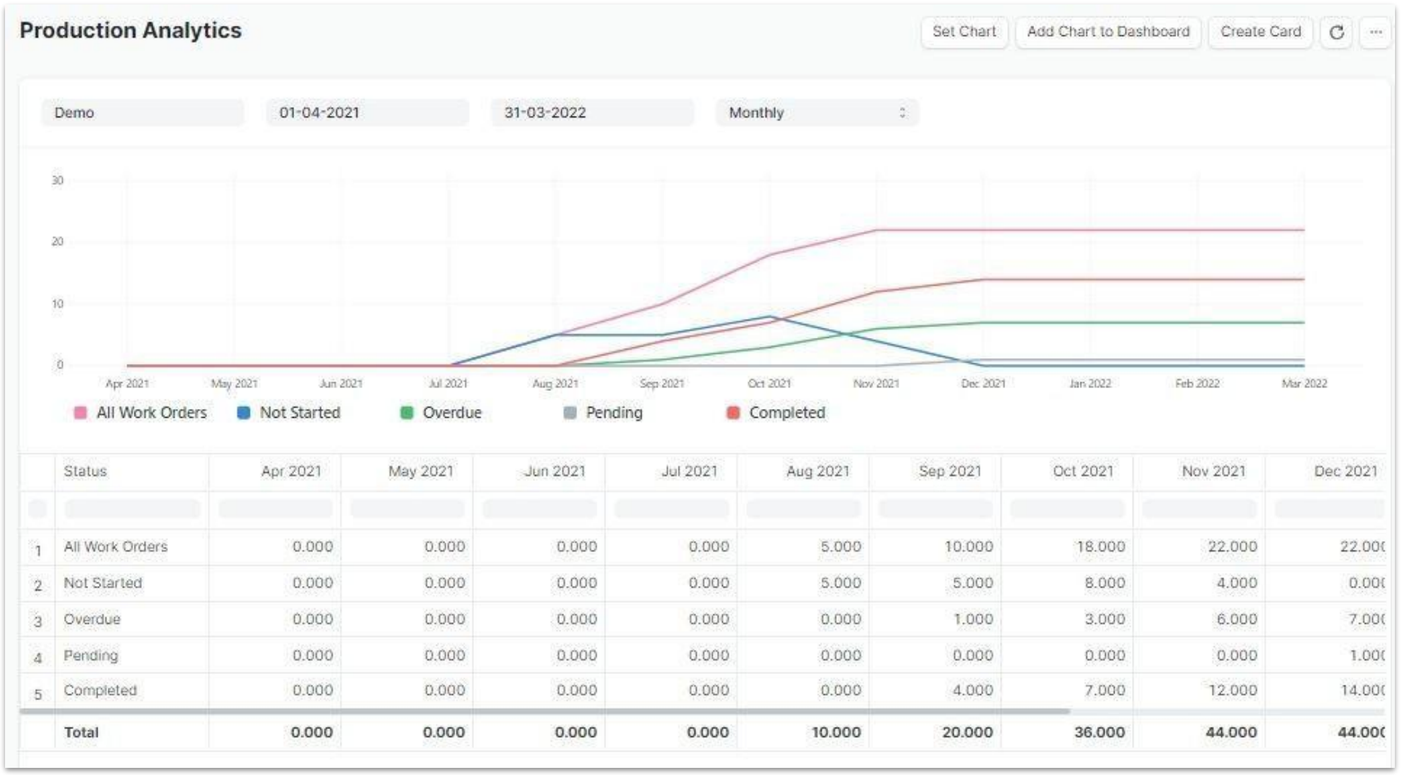
Execution Time: 0.591228 sec



BOM Operations Time

Create Card | Se

	BOM ID	BOM Item Code	Item Name	UOM	Operation	Workstation	Time (In Mins)	Sub-assembly BOM Co...
1	BOM-Burger Bun-...	Burger Bun	Burger Bun	Nos	Cooking	Oven	10	0
2	BOM-Concrete Mi...	Concrete Mix	Concrete Mix	Cubic Meter	Concrete MIxing	Concrete Mixer	60	0
3	BOM-Curcumin-001	Curcumin	Curcumin	Kg	Centrifuging	Centrifugal M...	120	0
4					Ageing	Ageing	240	0
5	BOM-DFRP180×8...	DFRP180×80	DOOR	Nos	Fibrelaying	fibreTable	240	0
6					Moulding	Moulding table	20	0
7					Packing	Packing table	25	0
8					cutting & edging	Cutting Tabe	30	0
9					Polishing	Polishing table	80	0
10					Lamination	Laminating T...	60	0
11	BOM-DFRP200×8...	DFRP200×80	DOOR	Nos	Packing	Packing table	25	0
12					Lamination	Laminating T...	60	0
13					Fibrelaying	fibreTable	240	0
14					Moulding	Moulding table	20	0
15					Polishing	Polishing table	80	0
16					cutting & edging	Cutting Tabe	30	0
17	BOM-DFRP220×9...	DFRP220×90	DFRP220×90	Nos	cutting & edging	Cutting Tabe	30	0



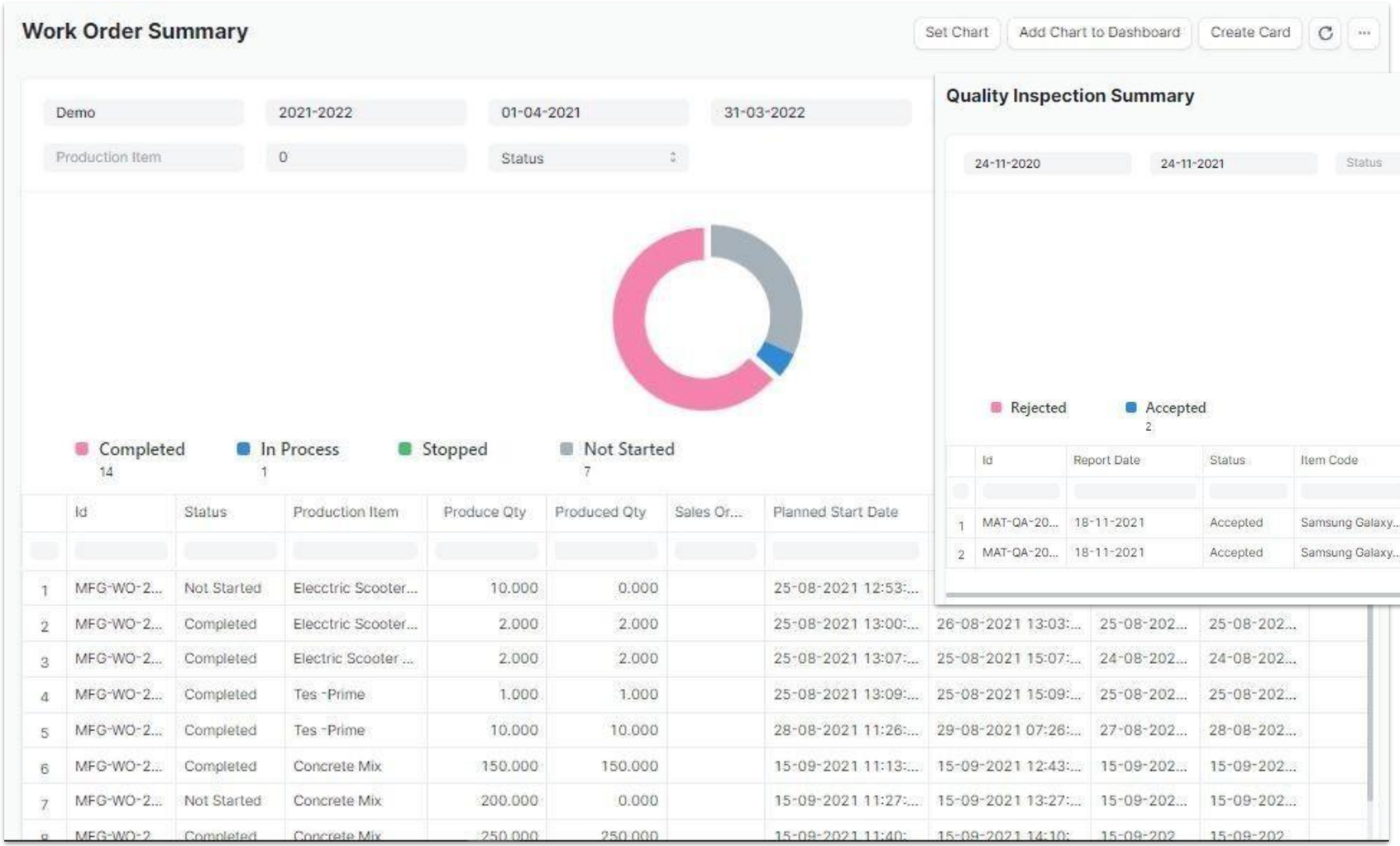
Production Analytics

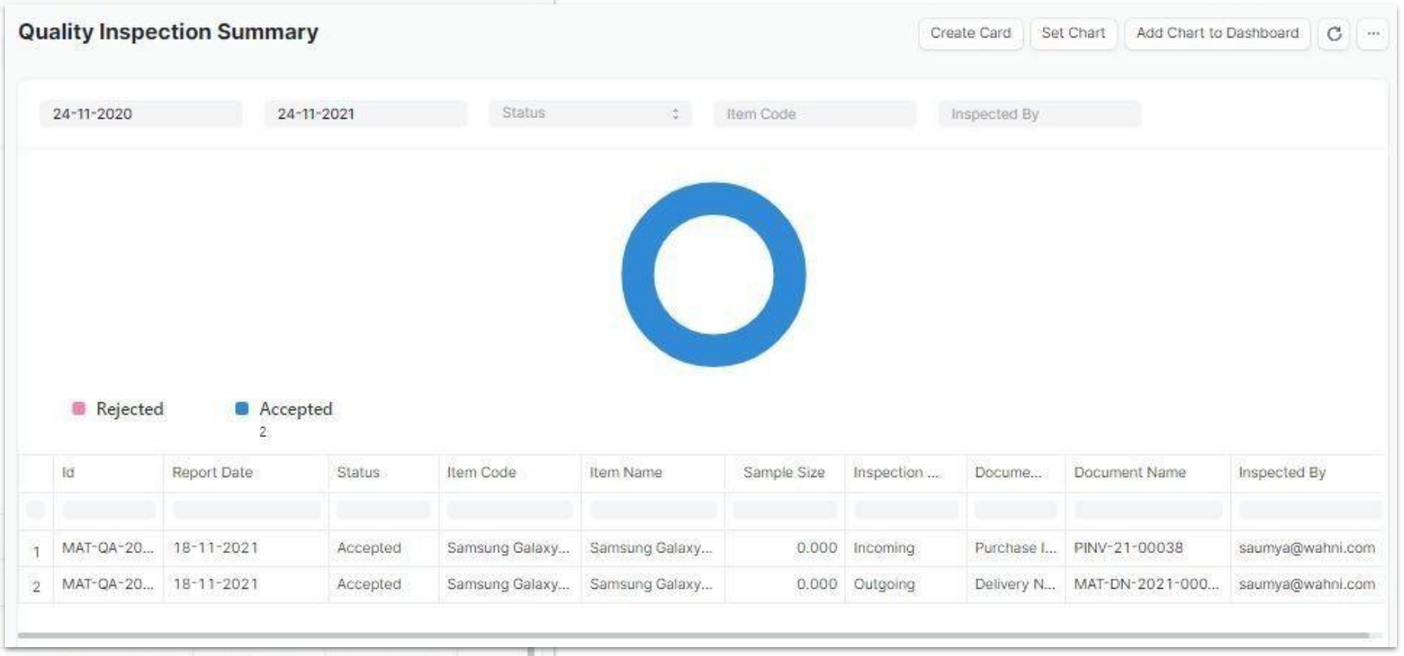
Set Chart | Add Chart to Dashboard | Create Card

Demo | 01-04-2021 | 31-03-2022 | Monthly

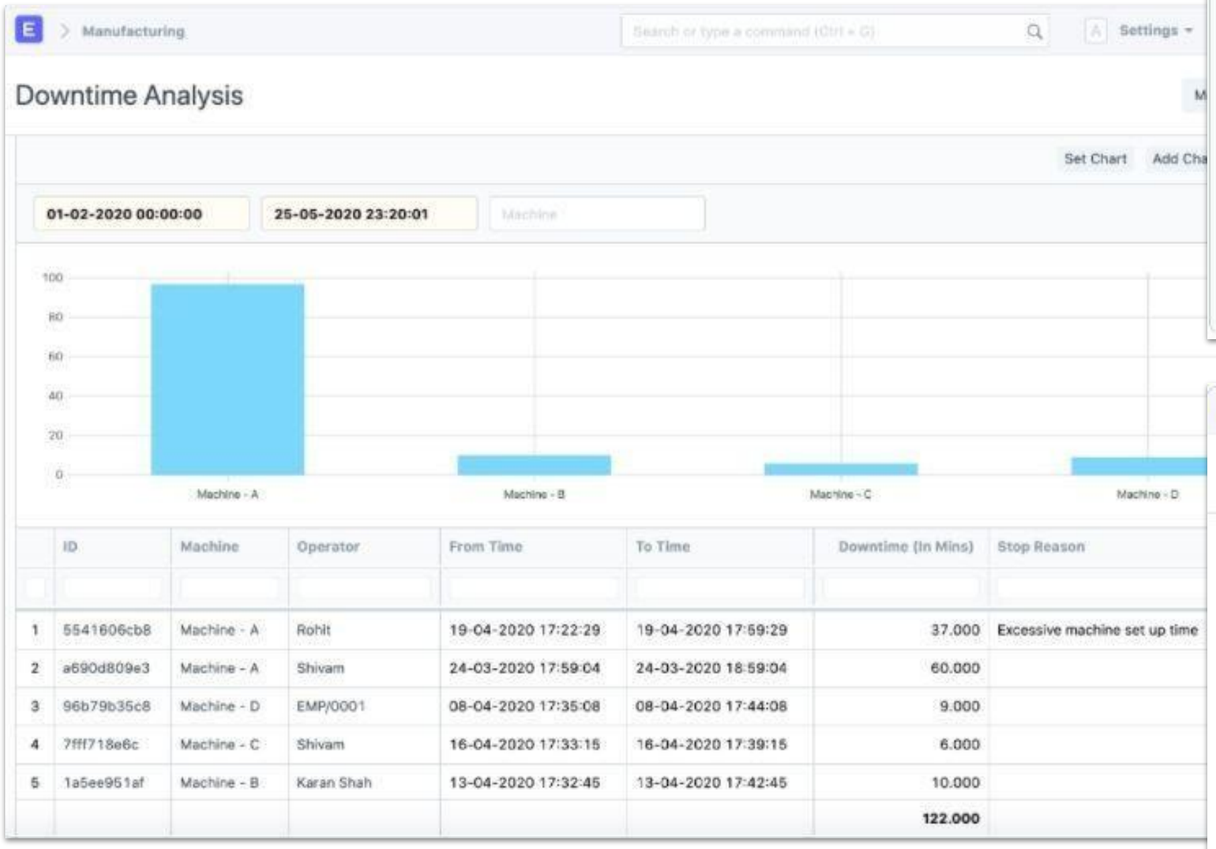
	Status	Apr 2021	May 2021	Jun 2021	Jul 2021	Aug 2021	Sep 2021	Oct 2021	Nov 2021	Dec 2021
1	All Work Orders	0.000	0.000	0.000	0.000	5.000	10.000	18.000	22.000	22.000
2	Not Started	0.000	0.000	0.000	0.000	5.000	5.000	8.000	4.000	0.000
3	Overdue	0.000	0.000	0.000	0.000	0.000	1.000	3.000	6.000	7.000
4	Pending	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	1.000
5	Completed	0.000	0.000	0.000	0.000	0.000	4.000	7.000	12.000	14.000
	Total	**0.000**	**0.000**	**0.000**	**0.000**	**10.000**	**20.000**	**36.000**	**44.000**	**44.000**

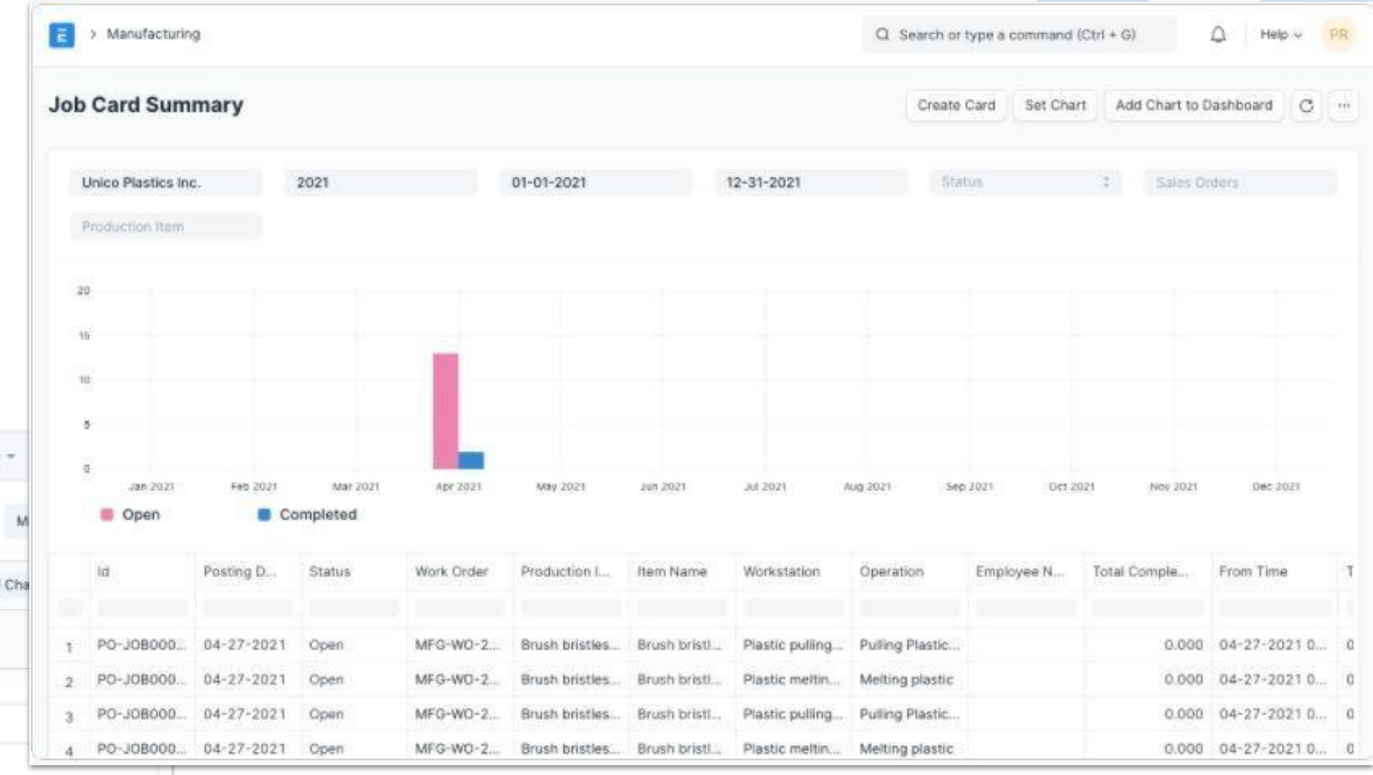
Work Order Summary & Quality Inspection Summary

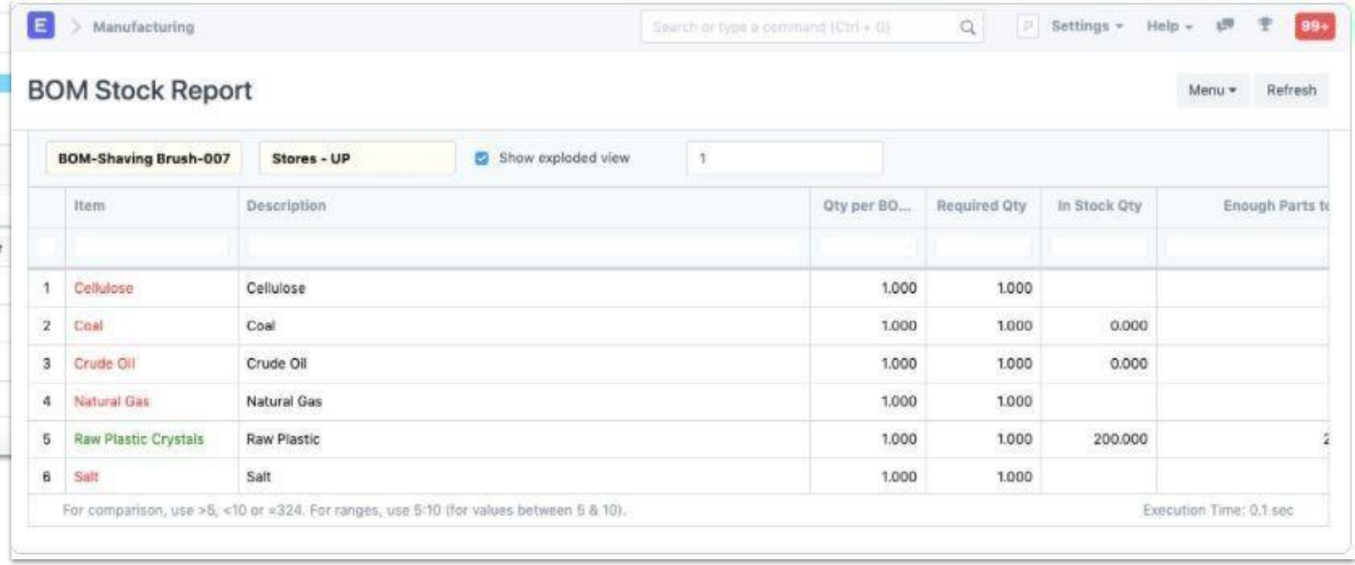




Downtime Analysis, Job Card Summary & BOM Stock Report







Benefits of ERPNext

Cost Effective

- Unlimited User creation
- No in-house infrastructure required (Cloud based system)
- Low cost of acquisition, implementation and customer support

Simplicity

- Web-based system
- Easy Customization and extension
- Mobile Access
- Extensive functionalities
- Integrated into a single platform

Adaptability & Flexibility

- Integrations with attendance machines, Google services
- Allow remote access and offline capabilities
- Custom Workflows
- On-the-fly Customization

Real-time Analytics

- Analytics, Reports and Dashboards are updated across department as soon as data updated
- Secure, Cloud based with offline capabilities

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Comparison with Competitors

Comparison	ERPNext	Odoo	Oracle	Microsoft	SaaS Software
Licensing Cost	Free	Paid	Paid	Paid	Paid
Users Limit	Unlimited	Limited	Limited	Limited	Limited
Cloud Hosting Type	Private / Public Cloud	Private / Public Cloud	Private / Public Cloud	Public Cloud	Public Cloud
Cloud Hosting Cost	Starting < 1K	Starting > 50K	Starting > 50K	Starting > 50K	Included
Implementation Time	6 to 12 Weeks	12 to 24 Weeks	12 to 24 Weeks	6 to 12 Weeks	No Applicable
Implementation Cost	Affordable	High	High	Medium	High
Customisation Type	Full (Low Code No Code)	Partial	Partial	Limited	Not Applicable
Customisation Time	Low	Very High	Very High	High	Not Applicable
Customisation Cost	Low	Very High	Very High	Medium	Not Applicable
Migration Cost	Low	Very High	High	Medium	High
Integrations Cost	Low	High	High	Medium	Very High
Security	Yes	Yes	Yes	Yes	No
Maintenance Cost	Low	Very High	Very High	High	High

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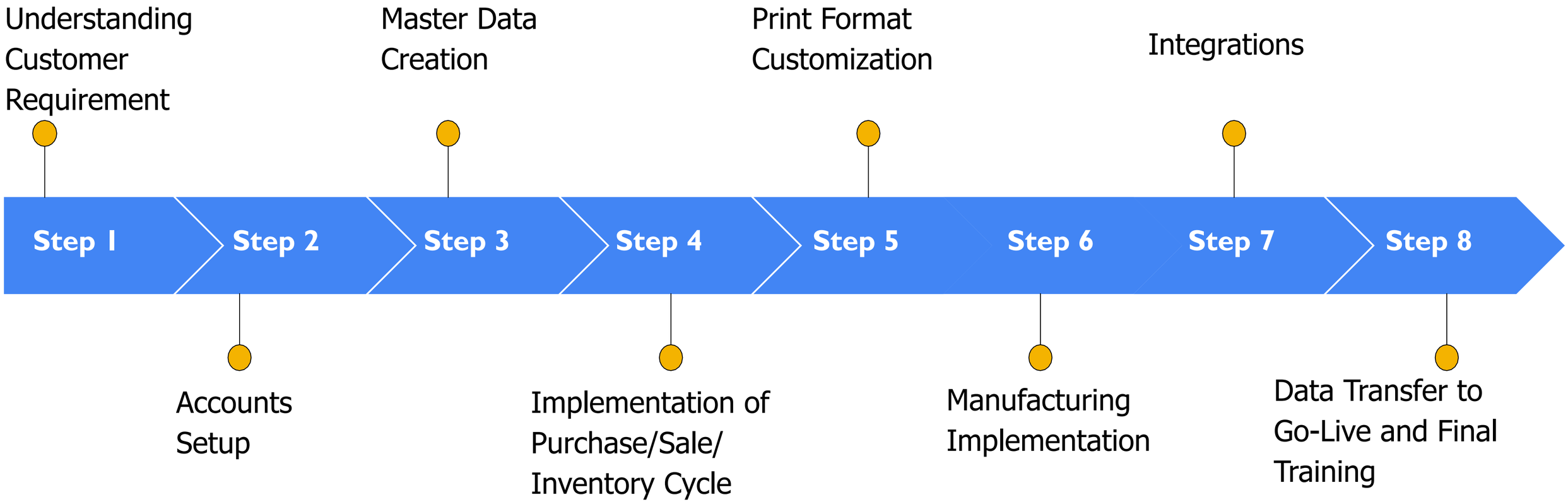
Third Party Integrations

Project Implementation (Standard Practice)



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- Enterprise Product Development
- Web3 Technologies

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- Requirement Generation
- Agreement & NDA

Implement

Connect & share your Requirement with Terms

- Implement Modules
- Data Migration & Testing
- Client Training

Customize

Connect & share your Requirement with Terms

- Requirement Generation
- Integrations, Migrations
- Testing, Training, Launch

Maintain

Connect & share your Requirement with Terms

- Maintenance Contracting
- Bugs fixing
- Training & Support

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Thank You !

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