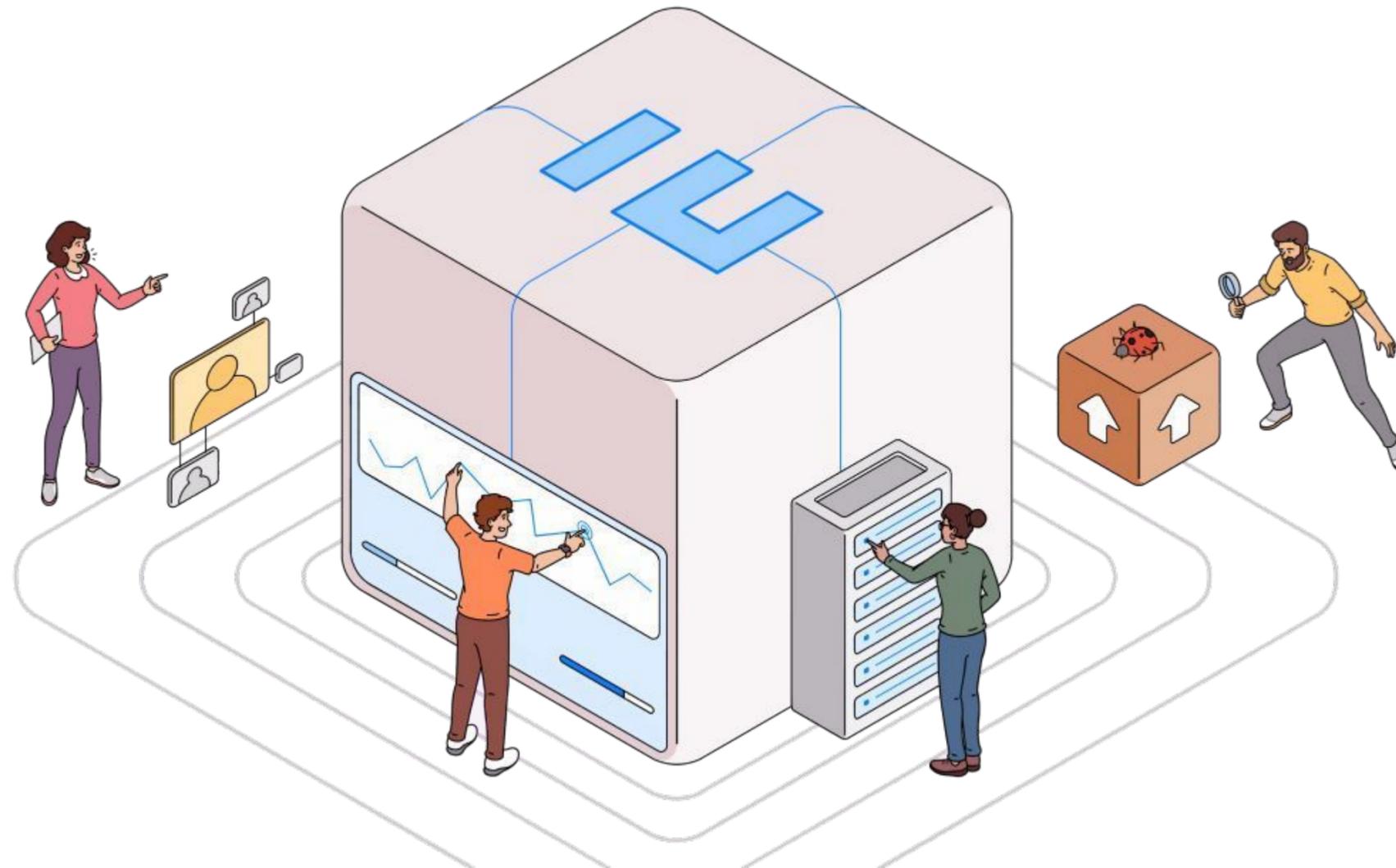


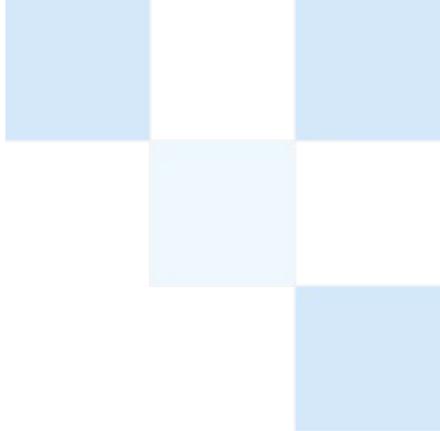
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5000+

customers
across domains

60+

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\$1B+

transactions

12K+

community

10K+

hrs of implementation

150+

countries

7K+

installations

About ERPNext

- ✓ World's top 100% open-source ERP
- ✓ High feature coverage
- ✓ Serves multiple domains and industries
- ✓ 12,000+ community members
- ✓ Modern and scalable web platform
- ✓ Powered by Frappe Framework

Domains

Manufacturing

Retail

Services

HealthCare

Fintech (BFSI)

Distribution

Features & Modules



**Purchase
Management**



**Inventory
Management**



**Human
Resources**



CRM



**Manufacturing &
Sales Management**



Accounting



Support



**Community
Apps**

Why ERPNext



Open Source

- ✓ Single source of truth
- ✓ Cross-platform compatibility



Easy Interface



Personalizable and flexible

- ✓ Helps in planning and managing
- ✓ Eliminates redundancy



Powered by Frappe Framework

Testimonials



ERPNext has been very integral
in our journey

**Kailash
Nadh**
CTO, Zerodha



We're confident that ERPNext
will be the future

Deepafi Ingle
Reliance Industries

It's the most agile ERP on
the planet

Simone Micheli
Project Manager, Wallbox



The magic that has been built and
continue to be built is futuristic..

Salim
Business Consultant

ERPNext

Building awesome enterprise applications

Modules & Screenshots

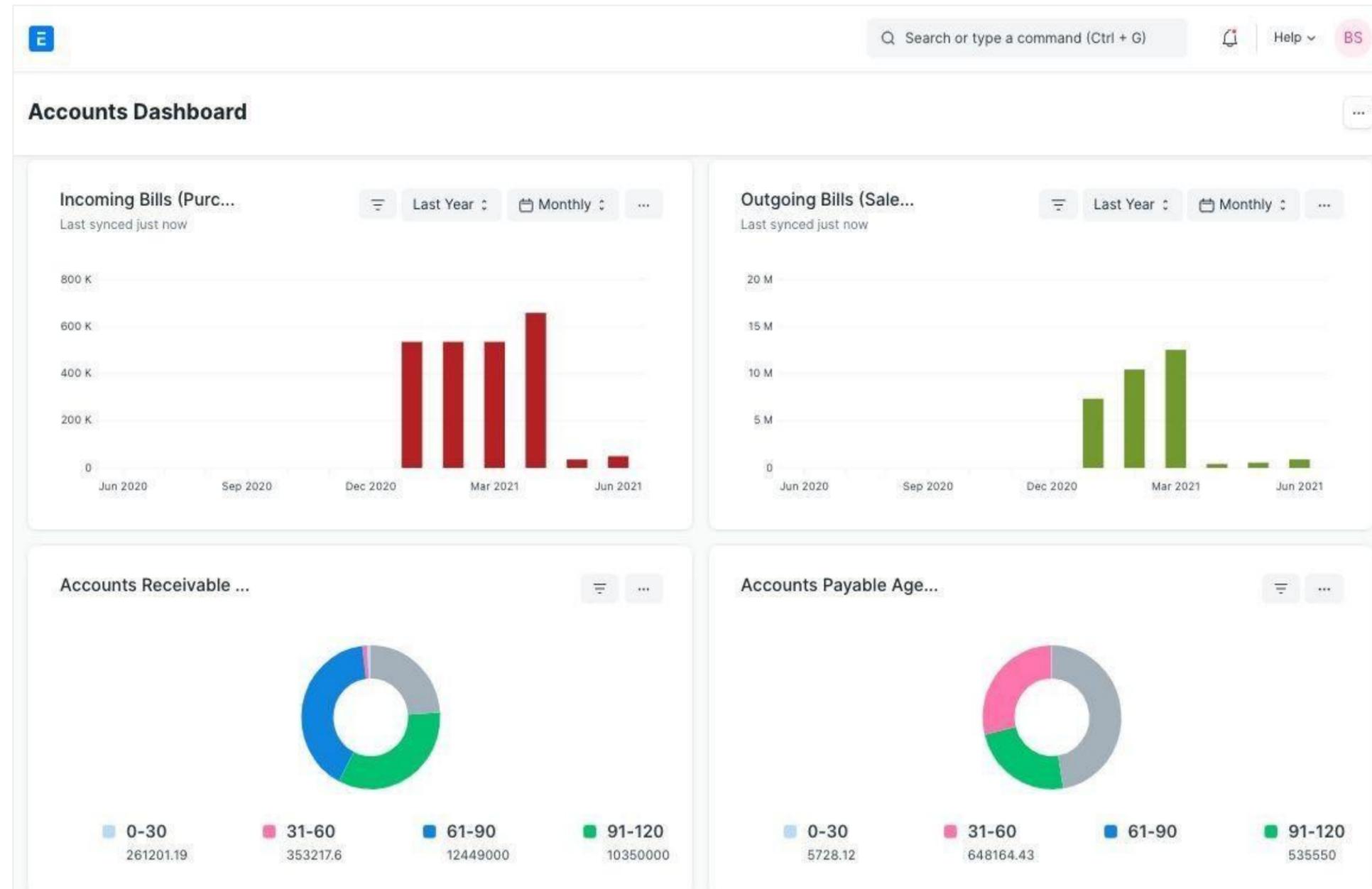


ERPNext Standards here in the Competition

Source
<https://erpnext.com/enterprise>

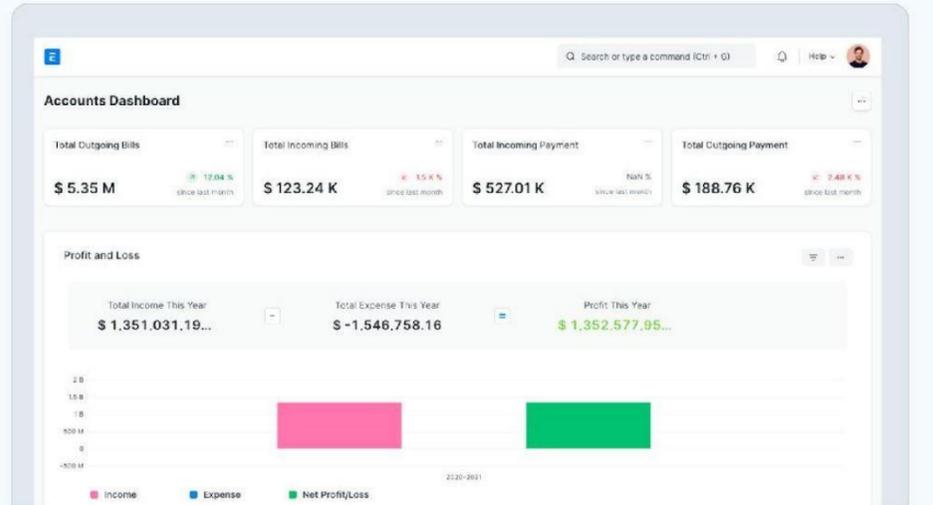
Call: +96171884898

Dashboards

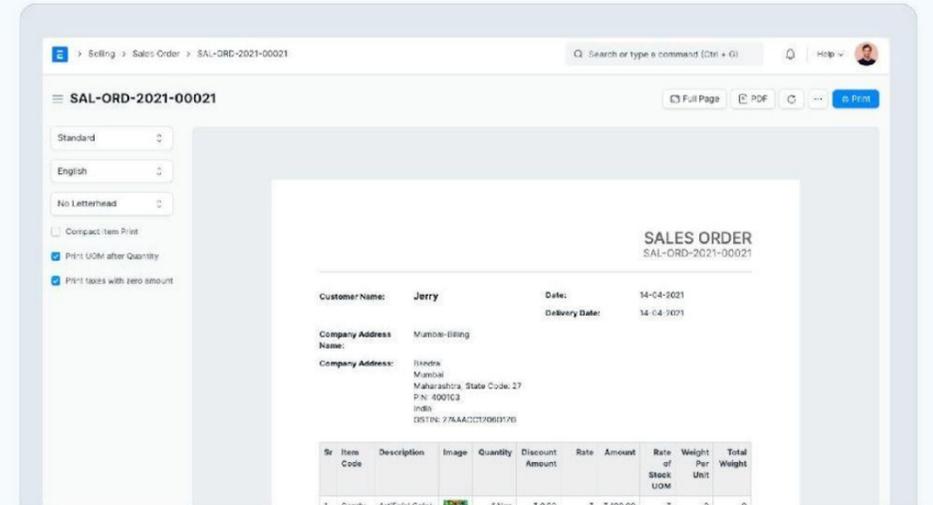


Modules Chart

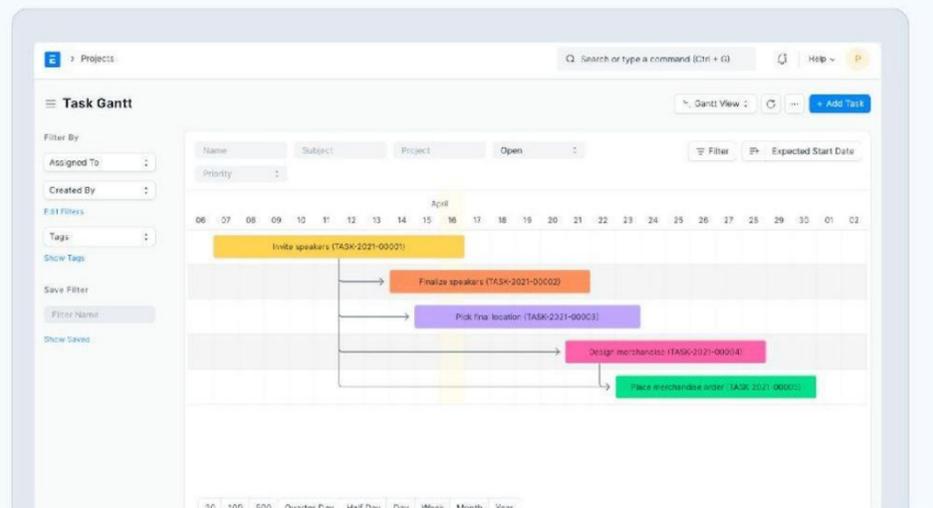
Accounting



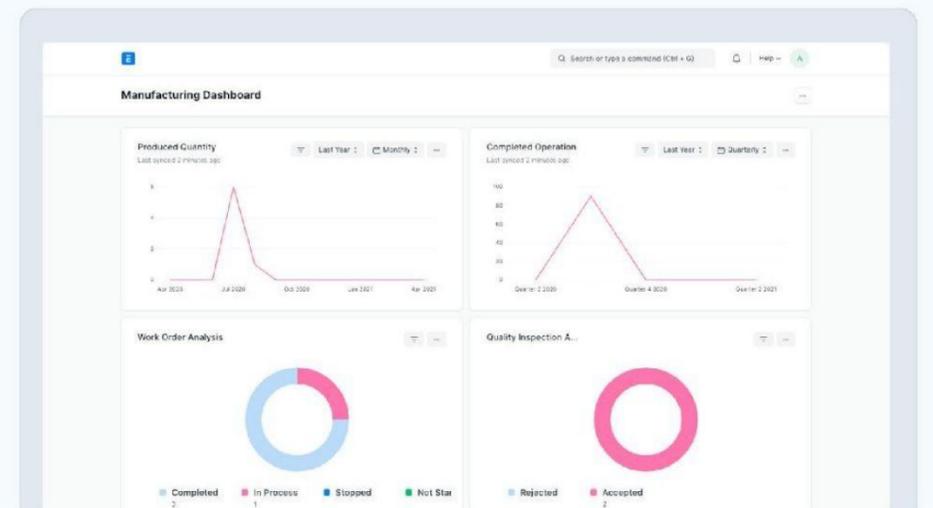
Sales Order



Projects



Manufacturing



Print Format

E > Selling > Sales Order > SAL-ORD-2021-00024

Search or type a command (Ctrl + G) Help BS

≡ SAL-ORD-2021-00024 Full Page PDF Print

Select Print Format
✓ Standard

English

Unico Letter Head

Compact Item Print
 Print UOM after Quantity
 Print taxes with zero amount

**Unico**

SALES ORDER
SAL-ORD-2021-00024

Customer Name: Innovative Chemicals Inc. **Date:** 05-31-2021
Delivery Date: 05-31-2021

Address: 2946 Southern Street
Hicksville,

Contact: Amber Jonas

Sr	Item Code	Description	Quantity	Discount Amount	Rate	Amount	Rate of Stock UOM	Weight Per Unit	Total Weight
1	Premium Plastic Chair	Premium Plastic Chair Set	Nos 1	\$ 0.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	0	0

Module Support



Modules

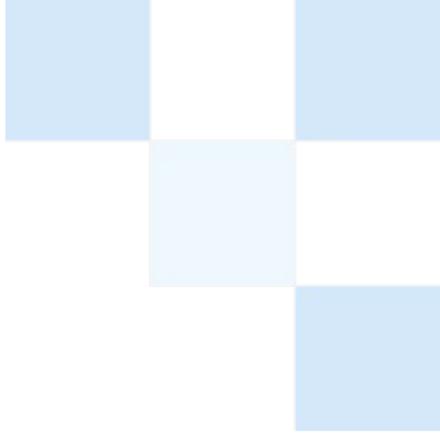
Accounting Modules

- Chart of Accounts
- General ledger
- Journal Entries
- Bank and cash management
- Accounts Receivable and payables
- Financial Statements
- Budgeting and forecasting
- Multi -Currency and Multi- Company support
- Financial Analytics
- Integration With other module

Sales & Purchase Order Module

- Quotation and sale order management
- Delivery note
- Sales Invoice and return
- Sales analytics
- POS
- Purchase order management
- Purchase Receipt
- Purchase Invoice and Returns
- Purchase Analytics

Modules



Manufacturing Modules

- BOM Management
- Production Planning & Control
- Work Order Management
- Integration with Other Modules
- Job Card Management

Inventory Management Module

- Item Management
- Stock Management
- Warehouse Management
- Inventory Valuation
- Order management
- Inventory Analytics
- Integration with other module

CRM Modules

- Lead and Opportunity Management
- Contact and Account Management
- Quotation and Sales Order Management
- Customer Support and Ticket Management
- Email Marketing Integration
- Reporting and Analytics
- Integration with other module

Asset Management Module

- Asset Master
- Asset Depreciation
- Asset Maintenance
- Asset Tracking
- Asset Disposal
- Asset Analytics
- Integration with other module

Modules

Project Management Module

- Project Creation and Setup
- Task Management
- Resource Management
- Cost Management
- Document Management
- Project Analytics and Reporting
- Integration with other module

Website Management Module

- Website Creation and Designing
- Content Management
- SEO and Metadata
- E-commerce Functionality
- Integration with other module

User Management Modules

- User Roles and Permission
- User Account Management
- User Activity Monitoring
- User Interface Customisation
- Integration with other module

Integration Module

- API Integration
- Web Hooks
- Data Import and Export
- Data Synchronization
- E-Commerce Integration
- Third Party Integration
- Custom Integration

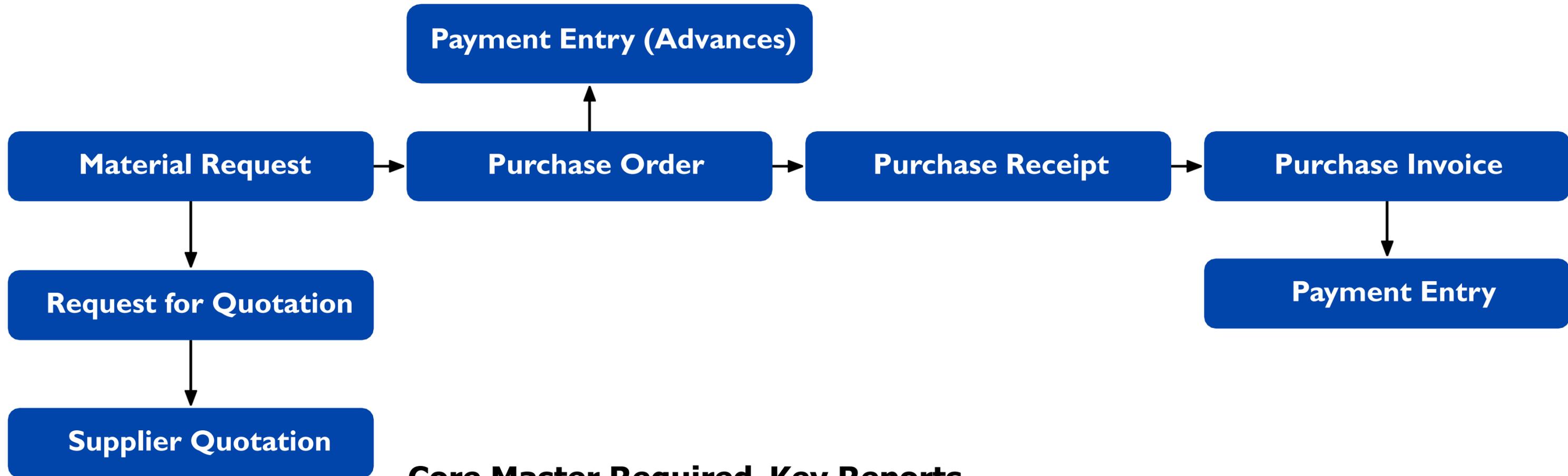
Addon Modules

Human Resource Modules

- Employee Management
- Attendance and Leave Management
- Payroll Processing
- Performance Management
- Expense Claims and Reimbursements
- Reports and Analytics
- Integration with other module
- Employee Life cycle Tracking

HR module does not come by default into ERPNext.
HR module can be integrated into ERPNext Additionally

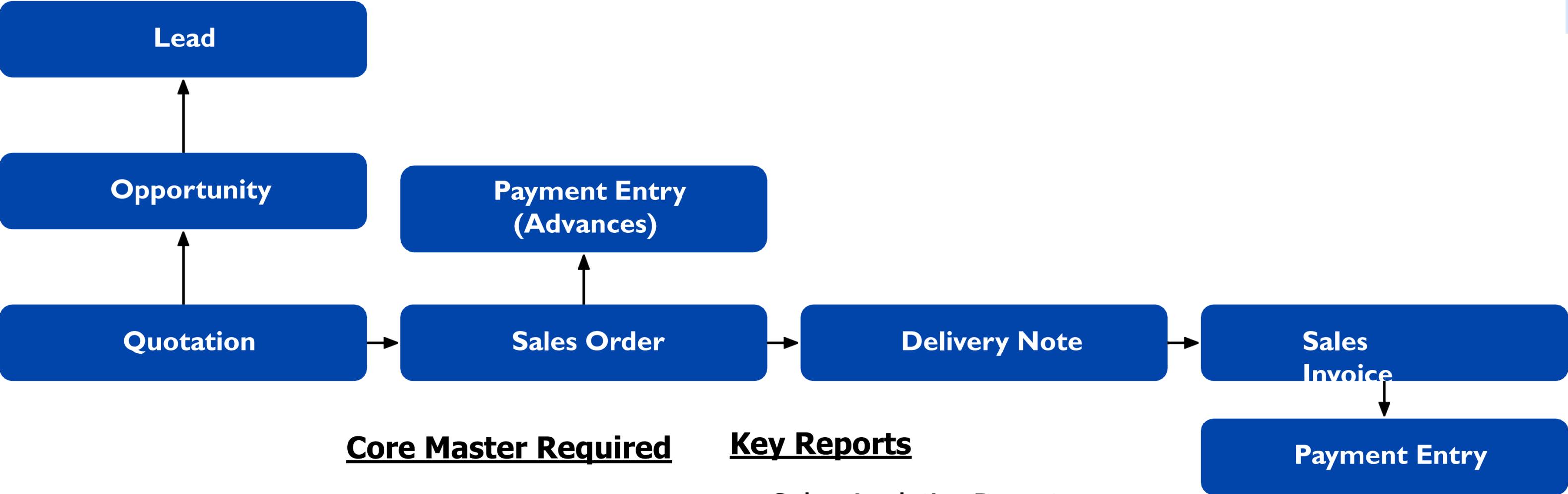
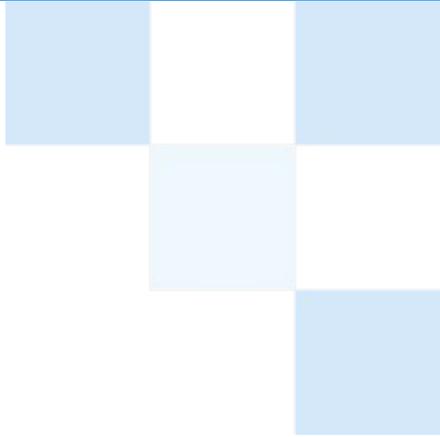
Purchase Cycle



Core Master Required Key Reports

- Item Master
- Supplier Master
- Address Master
- Purchase Order Analysis
- Items to Order and Receive
- Purchase Order Trend
- Procurement Tracker

Sales Cycle



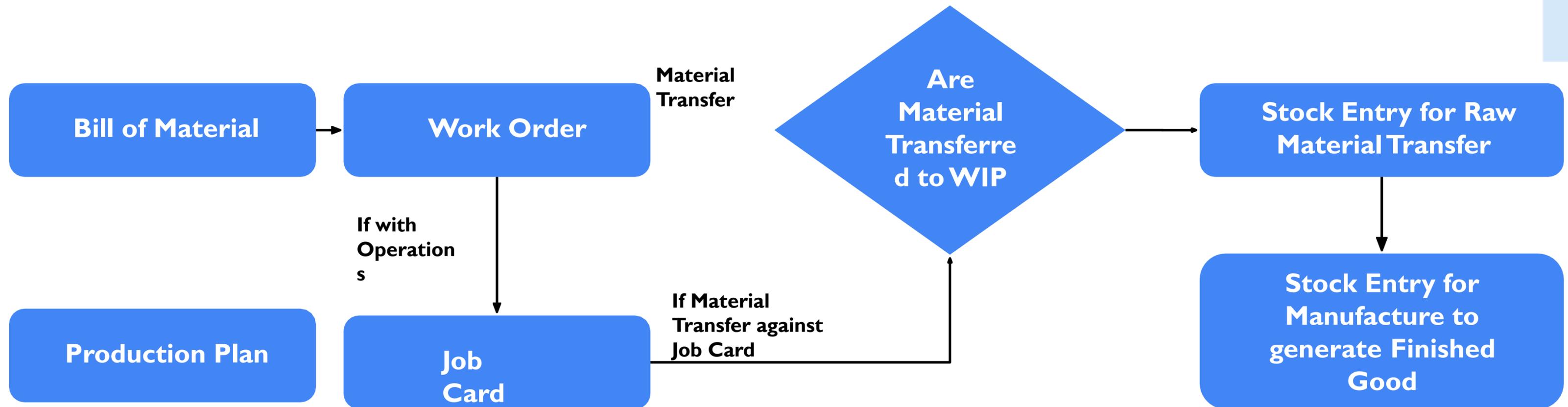
Core Master Required

- Item Master
- Customer Master
- Address Master

Key Reports

- Sales Analytics Report
- Sales Order Analysis Report
- Sales Funnel Report

Manufacturing Module



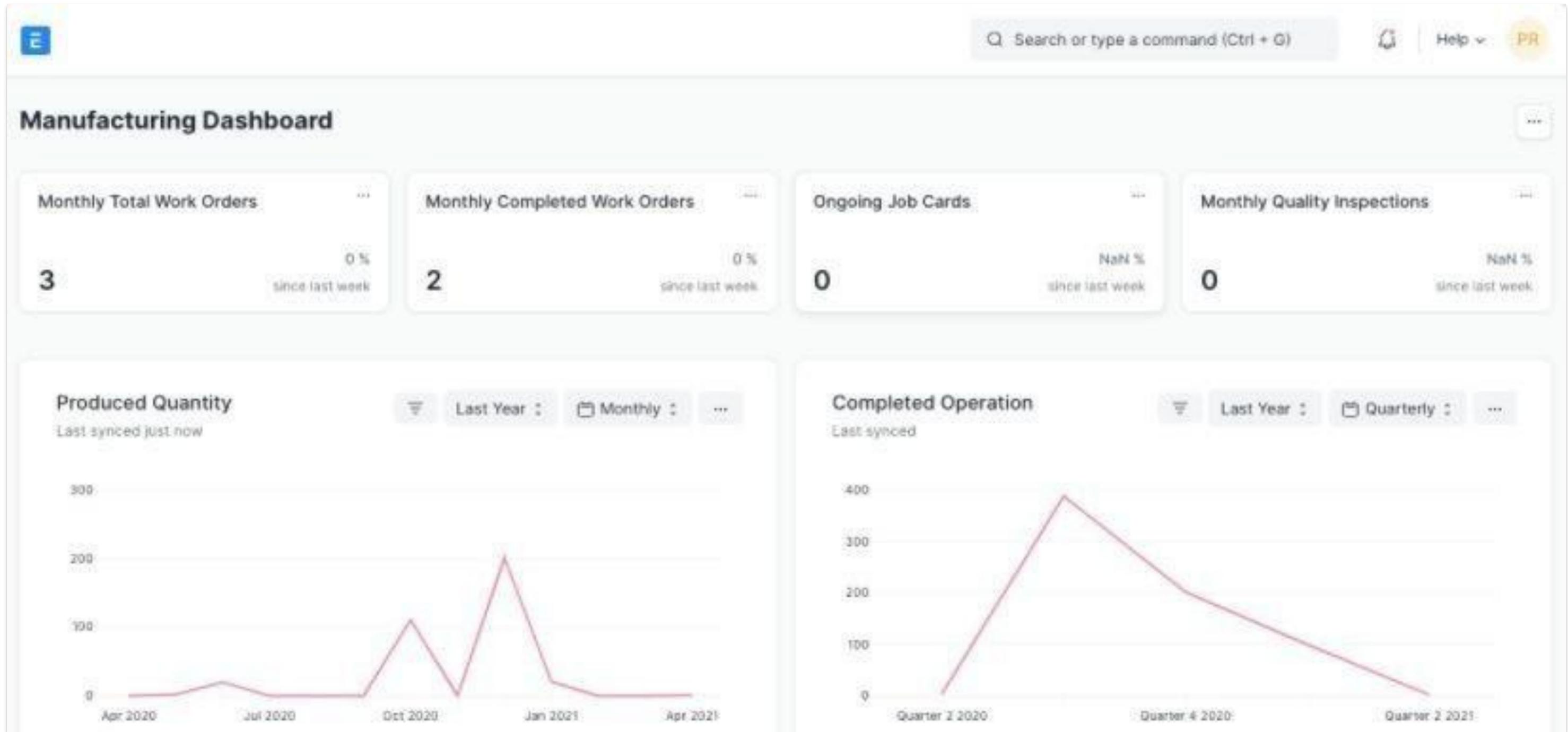
Core Master Required

- BOM (Bill of Material)
- Item Master
- Workstations
- Operations
- Routing

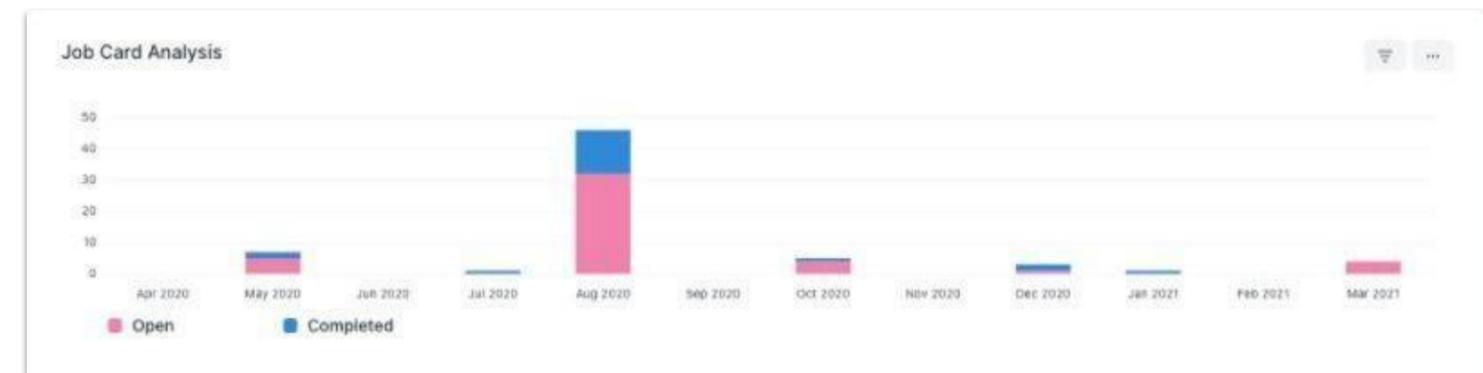
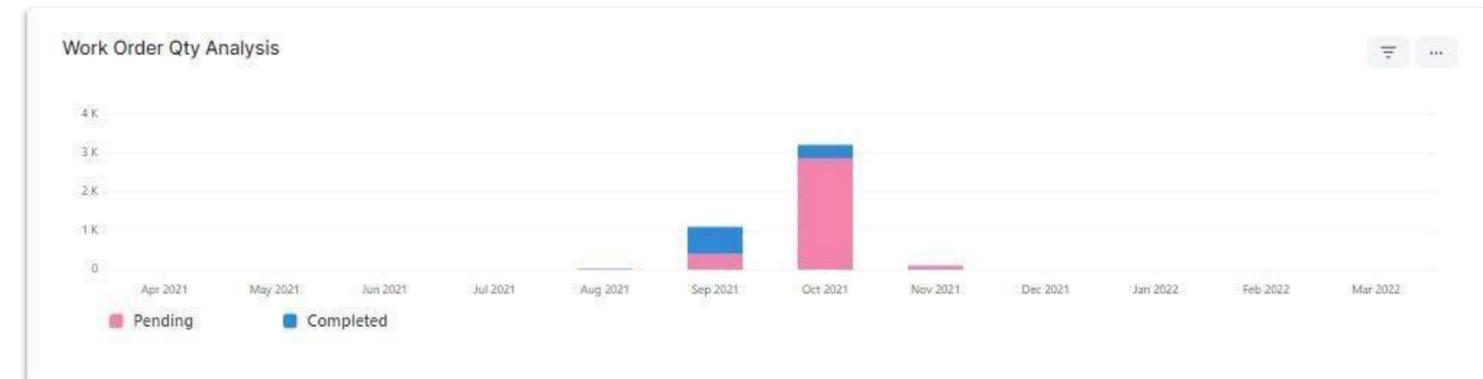
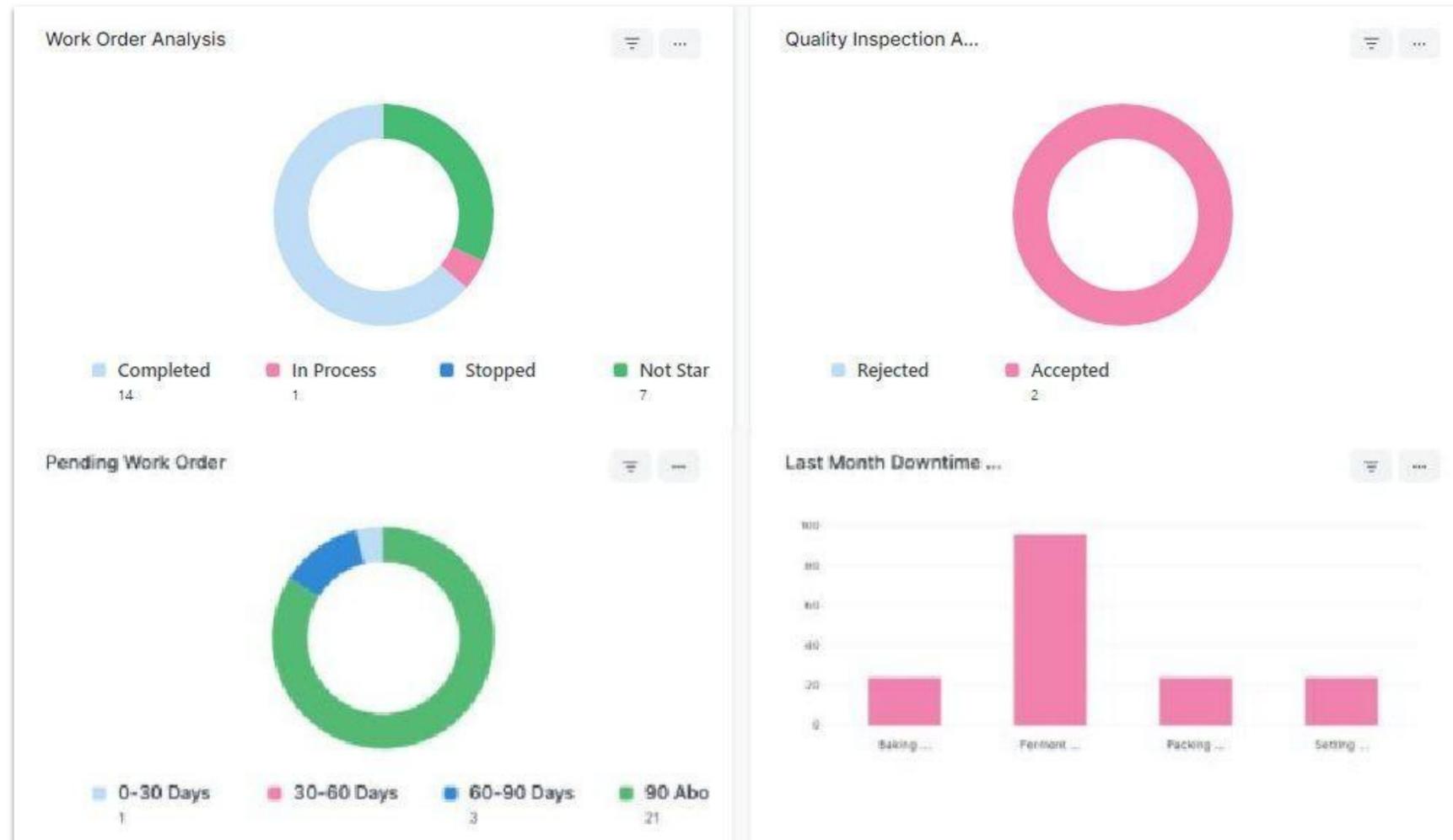
Key Reports

- Production Analytics
- BOM Stock Report
- Work Order Summary
- Job Card Summary
- Quality Inspection Report

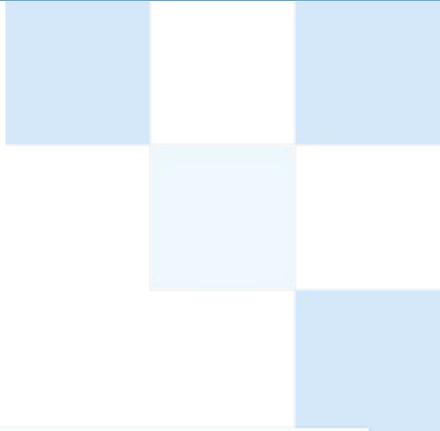
Manufacturing Dashboard



Production Dashboard



Manufacturing Interface



Manufacturing ... Customize

- Selling
- Stock
- Support
- Website
- Settings
- Utilities

DOMAINS

- Agriculture
- Education
- Healthcare
- Manufacturing**
- Non Profit
- Retail

ADMINISTRATION

- Customization
- Integrations

Item 144 Active

BOM 10 Active

Work Order 16 Open

Production Plan 8 Open

Forecasting

Work Order Summary

BOM Stock Report

Production Planning Report

Dashboard

Reports & Masters

- Production**
 - Work Order
 - Production Plan
 - Stock Entry
 - Job Card
 - Downtime Entry
- Bill of Materials**
 - Item
 - Bill of Materials
 - Workstation
 - Operation
 - Routing
- Reports**
 - Production Planning Report
 - Work Order Summary
 - Quality Inspection Summary
 - Downtime Analysis
 - Job Card Summary
 - BOM Search
 - BOM Stock Report
 - Production Analytics
 - BOM Operations Time

Raw Materials Consumption

Allow Continuous Material Consumption
Allow material consumptions without immediately manufacturing finished goods against a Work Order

Backflush Raw Materials Based On
BOM

Capacity Planning

Disable Capacity Planning
 Allow Overtime
Plan time logs outside Workstation working hours
 Allow Production on Holidays

Capacity Planning For (Days)
30
Plan operations X days in advance

Time Between Operations (Mins)
0
Default: 10 mins

Default Warehouses for Production

Default Work In Progress Warehouse

Default Scrap Warehouse

Default Finished Goods Warehouse

Overproduction for Sales and Work Order

Overproduction Percentage For Sales Order
0.000

Overproduction Percentage For Work Order
0.000

Bill of Material Interface

Item *

 Item to be manufactured or repacked

Company *

Item Name

Item UOM

Is Active
 Is Default
 Allow Alternative Item
 Set rate of sub-assembly item based on BOM

Quantity *

 Quantity of item obtained after manufacturing / repacking from given quantities of raw materials

Currency and Price List

Currency *

Rate Of Materials Based On

Conversion Rate *

1 SAR = [?] INR

Operations

With Operations
 Manage cost of operations

Transfer Material Against

Operations

No.	Operation	Workstation	Operation Time	Operating Cost (SAR)	Description	
1	Concrete Mixing	Concrete Mixer	60	66.67 ر.س.	Concrete Mixing	Edit

Items

No.	Item Code	Qty	UOM	Rate (SAR)	Amount (SAR)	
1	Portland Cement	50	Bag	20.00 ر.س.	1,000.00 ر.س.	Edit
2	Fine Sand	600	Kg	1.00 ر.س.	600.00 ر.س.	Edit
3	Aggregate 10MM	400	Kg	2.00 ر.س.	800.00 ر.س.	Edit
4	Milled Gypsum	100	Kg	5.00 ر.س.	500.00 ر.س.	Edit
5	Water	3,000	Litre	0.30 ر.س.	900.00 ر.س.	Edit
6	Plastisizer	10	Kg	20.00 ر.س.	200.00 ر.س.	Edit

Costing

Operating Cost (SAR)	Operating Cost (INR)	Total Cost (SAR)
66.67 ر.س.	₹ 1,300.00	4,066.67 ر.س.
Raw Material Cost (SAR)	Raw Material Cost (INR)	Total Cost (INR)
4,000.00 ر.س.	₹ 78,000.00	₹ 79,300.00
Scrap Material Cost (SAR)	Scrap Material Cost (INR)	
0.00 ر.س.	₹ 0.00	

Materials Required (Exploded)

Exploded Items

No.	Item Code	Item Name	Description	Stock Qty	Rate	
1	Aggregate 10MM	Aggregate 10MM	Aggregate 10MM	400	₹ 39.00	Edit
2	Fine Sand	Fine Sand	Fine Sand	600	₹ 19.50	Edit
3	Milled Gypsum	Milled Gypsum	Milled Gypsum	100	₹ 97.50	Edit
4	Portland Cement	Portland Cement	Portland Cement	50	₹ 390.00	Edit
5	Plastisizer	Plastisizer	Plastisizer	10	₹ 390.00	Edit
6	Water	Water	Water	3,000	₹ 5.85	Edit

Work Order Interface

Manufacturing > Work Order > MFG-WO-2021-00030

DFRP220×90 • Completed

Shared With

Tags

Add a tag ...

0 0 0 FOLLOW

Rakin edited this 1 week ago

Rakin created this 1 week ago

Status: Completed

Company: Demo

Item To Manufacture: DFRP220×90

Qty To Manufacture: 2

Item Name: DFRP220×90

Material Transferred for Manufacturing: 2

BOM No: BOM-DFRP220×90-001

Manufactured Qty: 2

Sales Order

Serial No and Batch for Finished Good

Settings

Manufacturing > Work Order > MFG-WO-2021-00030

DFRP220×90 • Completed

Settings

Allow Alternative Item

Skip Material Transfer to WIP Warehouse

Use Multi-Level BOM

Plan material for sub-assemblies

Check if material transfer entry is not required

Update Consumed Material Cost In Project

Warehouses

Work-In-Progress Warehouse: Work In Progress - DC

Target Warehouse: Finished Goods - DC

This is a location where operations are executed.

This is a location where final product stored.

Required Items

No.	Item Code	Source Warehouse	Required Qty	Transferred Qty	Consumed Qty	
1	THINNER01: thinner	Stores - DC	10	10	10	Edit
2	RESIN001: pyster resin	Stores - DC	58	56	56	Edit
3	DAXPRO: Dax pro	Stores - DC	16	16	16	Edit
4	PAINT TEAK: paint - te...	Stores - DC	3	3	3	Edit

Manufacturing > Work Order > MFG-WO-2021-00030

DFRP220×90 • Completed

Time

Planned Start Date: 16-11-2021 09:17:14

Actual Start Date: 16-11-2021 10:18:20

Planned End Date: 17-11-2021 13:35:13

Actual End Date: 16-11-2021 11:16:38

Expected Delivery Date

Lead Time: 58.300

In Mins

Operations

Transfer Material Against: Work Order

No.	Operation	BOM	Comple...	Status	Workstation	Operati...	
1	Moulding	BOM-DFRP220×90-001	2	Comple...	Moulding table	40	Edit
2	Fibrelying	BOM-DFRP220×90-001	2	Comple...	fibreTable	480	Edit
3	Polishing	BOM-DFRP220×90-001	2	Comple...	Polishing table	160	Edit
4	cutting & edging	BOM-DFRP220×90-001	2	Comple...	Cutting Table	80	Edit
5	Lamination	BOM-DFRP220×90-001	2	Comple...	Laminating Table	120	Edit
6	Packing	BOM-DFRP220×90-001	2	Comple...	Packing table	50	Edit

Operation Cost

Planned Operating Cost: ₹ 8,080.00

Actual Operating Cost: ₹ 2.92

Additional Operating Cost: ₹ 0.00

Corrective Operation Cost: ₹ 0.00

From Corrective Job Card

Total Operating Cost: ₹ 2.92

More Information

Item Description: DFRP220×90

Stock UOM: Nos

Job Card Interface

E > Manufacturing > Job Card > PO-JOB00073

Q Search or type a command (Ctrl + G) Help S

Packing • Completed

Make : < > ⌂ ⋮ Cancel

Shared With
+
Tags
Add a tag ...

0 0 FOLLOW

Saumyaseelan edited this 1 week ago
Saumyaseelan created this 1 week ago

Work Order * MFG-WO-2021-00033
Posting Date 16-11-2021

BOM No BOM-DFRP200×80-001
Company * Demo

Production ▾

Operation Section

Operation * Packing
Workstation * Packing table

Timing Detail

Time Logs

No.	Employee	From Time	To Time	Time in Mins	Completed Qty	
1		17-11-2021 22:15:13	17-11-2021 22:40:13	25.000	1	Edit

Download Upload

Total Completed Qty 1
Total Time in Mins 25.000

E > Manufacturing > Job Card > PO-JOB00073

Q Search or type a command (Ctrl + G) Help S

Packing • Completed

Make : < > ⌂ ⋮ Cancel

More Information ▾

Sequence Id 0

FG Qty from Transferred Raw Materials 0

Requested Qty 0

Status Completed

Work Station & Operations

E > Manufacturing > Workstation > Concrete Mixer

Search or type a command (Ctrl + G) Help S

Concrete Mixer

Save

Production Capacity *

2000

Operating Costs

Electricity Cost	300.00	Rent Cost	0.00
per hour		per hour	
Consumable Cost	1,000.00	Wages	0.00
per hour		Wages per hour	
		Net Hour Rate	₹ 1,300.00
		per hour	

Saumyaseelan edited this 2 months ago

Saumyaseelan created this 2 months ago

Working Hours

Holiday List

Working Hours

No.	Start Time	End Time	Enabled	
No Data				

Add Row

Description

Description

E > Manufacturing > Operation > Concrete Mlxing

Search or type a command (Ctrl + G) Help S

Concrete Mlxing

Not Saved Save

Tags

Default Workstation

Concrete Mixer

Is Corrective Operation

Job Card

Create Job Card based on Batch Size

Saumyaseelan edited this 2 months ago

Saumyaseelan created this 2 months ago

Sub Operations

No.	Operation	Operation Time	
No Data			

Add Row

Total Operation Time

0

Time in mins.

Operation Description

Description

Concrete Mlxing

Production Planning, Analysis & BOM Operation Time Report

Production Planning Report

Search or type a command (Ctrl + G) | Help | S

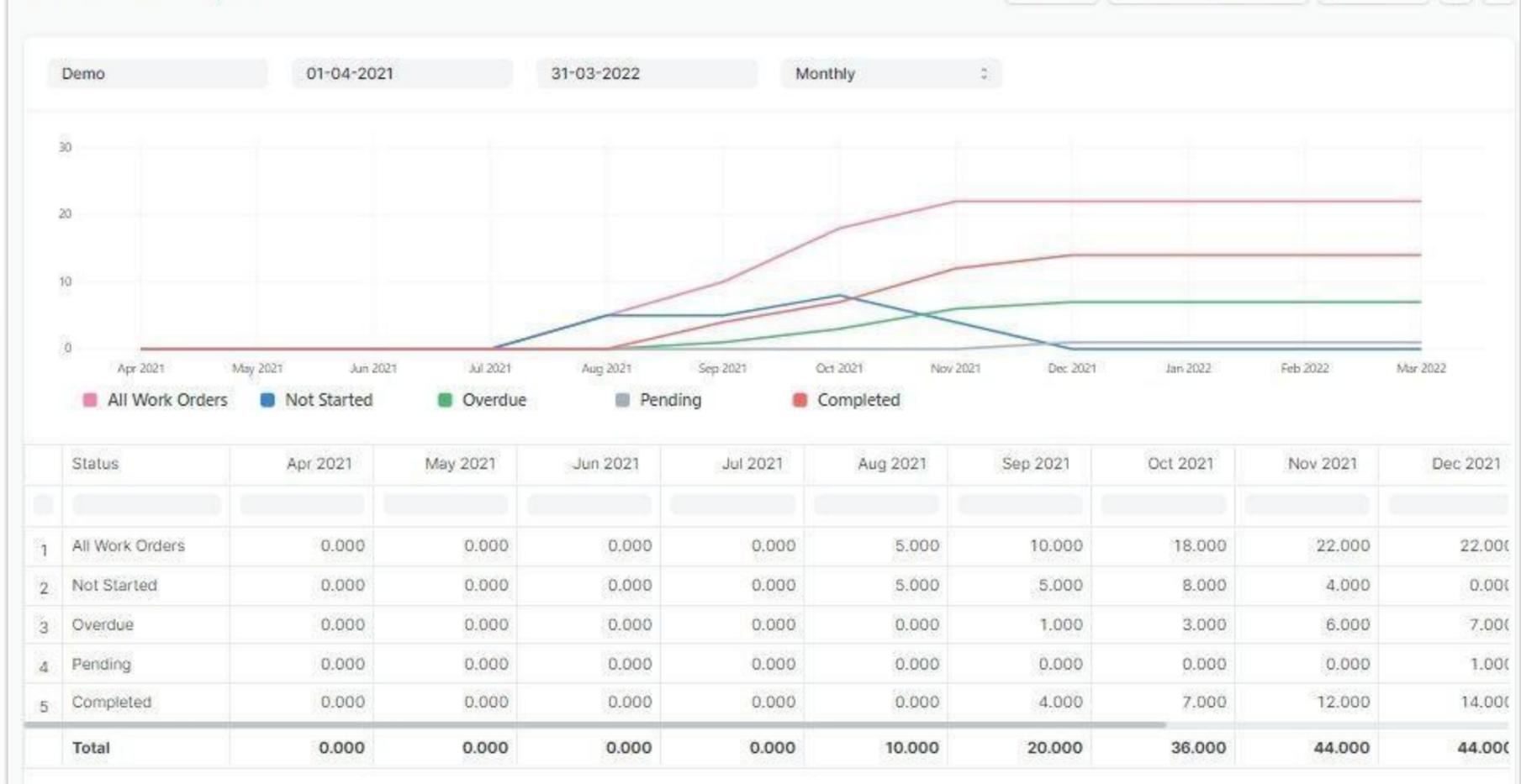
Buttons: Create Card, Set Chart, Refresh, More

Filters: Demo, Sales Order, Document Name, Raw Material Warehouse, Delivery Date, Include Sub-assembly Raw Materials

ID	Item Code	Item Name	Warehouse	Order ...	Available	Delivery D...	Raw Material ...	Raw Material N...	Warehouse	Required ...	Allk	
1	SAL-ORD-2...	Concrete Mix	Concrete Mix	Stores - DC	200.000	200.000	10-10-2021	Portland Cement	Portland Cement	Stores - DC	100.000	
2								Plastisizer	Plastisizer	Stores - DC	20.000	
3								Milled Gypsum	Milled Gypsum	Stores - DC	200.000	
4								Water	Water	Stores - DC	6,000.000	
5								Aggregate 10...	Aggregate 10MM	Stores - DC	800.000	
6								Fine Sand	Fine Sand	Stores - DC	1,200.000	
7	SAL-ORD-2...	Concrete Mix	Concrete Mix	Stores - DC	300.000	300.000	12-10-2021	Portland Cement	Portland Cement	Stores - DC	150.000	
8								Plastisizer	Plastisizer	Stores - DC	30.000	
9								Milled Gypsum	Milled Gypsum	Stores - DC	300.000	
10								Water	Water	Stores - DC	9,000.000	
11								Aggregate 10...	Aggregate 10MM	Stores - DC	1,200.000	
12								Fine Sand	Fine Sand	Stores - DC	1,800.000	
13	SAL-ORD-2...	Tes -Prime	TES- prime Blue	Stores - DC	10.000	10.000	12-10-2021	Electric Scoote...	Electric Scooter - E	Stores - DC	10.000	
14								Electric Scoot...	Electric Scooter - f	Stores - DC	10.000	
15	SAL-ORD-2...	Concrete Mix	Concrete Mix	Stores - DC	300.000	200.000	12-10-2021	Portland Cement	Portland Cement	Stores - DC	150.000	

For comparison, use >5, <10 or =324. For ranges, use 5:10 (for values between 5 & 10). Execution Time: 0.591228 sec

Production Analytics



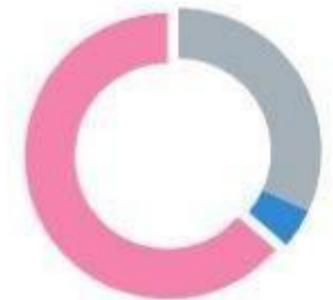
BOM Operations Time

Buttons: Create Card, Set Chart

BOM ID	BOM Item Code	Item Name	UOM	Operation	Workstation	Time (In Mins)	Sub-assembly BOM Co...	
1	BOM-Burger Bun-...	Burger Bun	Burger Bun	Nos	Cooking	Oven	10	0
2	BOM-Concrete Mi...	Concrete Mix	Concrete Mix	Cubic Meter	Concrete Mixing	Concrete Mixer	60	0
3	BOM-Curcumin-001	Curcumin	Curcumin	Kg	Centrifuging	Centrifugal M...	120	0
4				Ageing	Ageing	240	0	
5	BOM-DFRP180x8...	DFRP180x80	DOOR	Nos	Fibrelying	fibreTable	240	0
6				Moulding	Moulding table	20	0	
7				Packing	Packing table	25	0	
8				cutting & edging	Cutting Table	30	0	
9				Polishing	Polishing table	80	0	
10				Lamination	Laminating T...	60	0	
11	BOM-DFRP200x8...	DFRP200x80	DOOR	Nos	Packing	Packing table	25	0
12				Lamination	Laminating T...	60	0	
13				Fibrelying	fibreTable	240	0	
14				Moulding	Moulding table	20	0	
15				Polishing	Polishing table	80	0	
16				cutting & edging	Cutting Table	30	0	
17	BOM-DFRP220x9...	DFRP220x90	DFRP220x90	Nos	cutting & edging	Cutting Table	30	0

Work Order Summary & Quality Inspection Summary

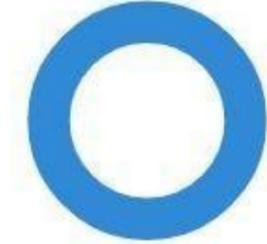
Work Order Summary



Completed 14
In Process 1
Stopped 0
Not Started 7

	Id	Status	Production Item	Produce Qty	Produced Qty	Sales Or...	Planned Start Date
1	MFG-WO-2...	Not Started	Electric Scooter...	10.000	0.000		25-08-2021 12:53:...
2	MFG-WO-2...	Completed	Electric Scooter...	2.000	2.000		25-08-2021 13:00:...
3	MFG-WO-2...	Completed	Electric Scooter...	2.000	2.000		25-08-2021 13:07:...
4	MFG-WO-2...	Completed	Tes -Prime	1.000	1.000		25-08-2021 13:09:...
5	MFG-WO-2...	Completed	Tes -Prime	10.000	10.000		28-08-2021 11:26:...
6	MFG-WO-2...	Completed	Concrete Mix	150.000	150.000		15-09-2021 11:13:...
7	MFG-WO-2...	Not Started	Concrete Mix	200.000	0.000		15-09-2021 11:27:...
8	MFG-WO-2...	Completed	Concrete Mix	250.000	250.000		15-09-2021 11:40:...

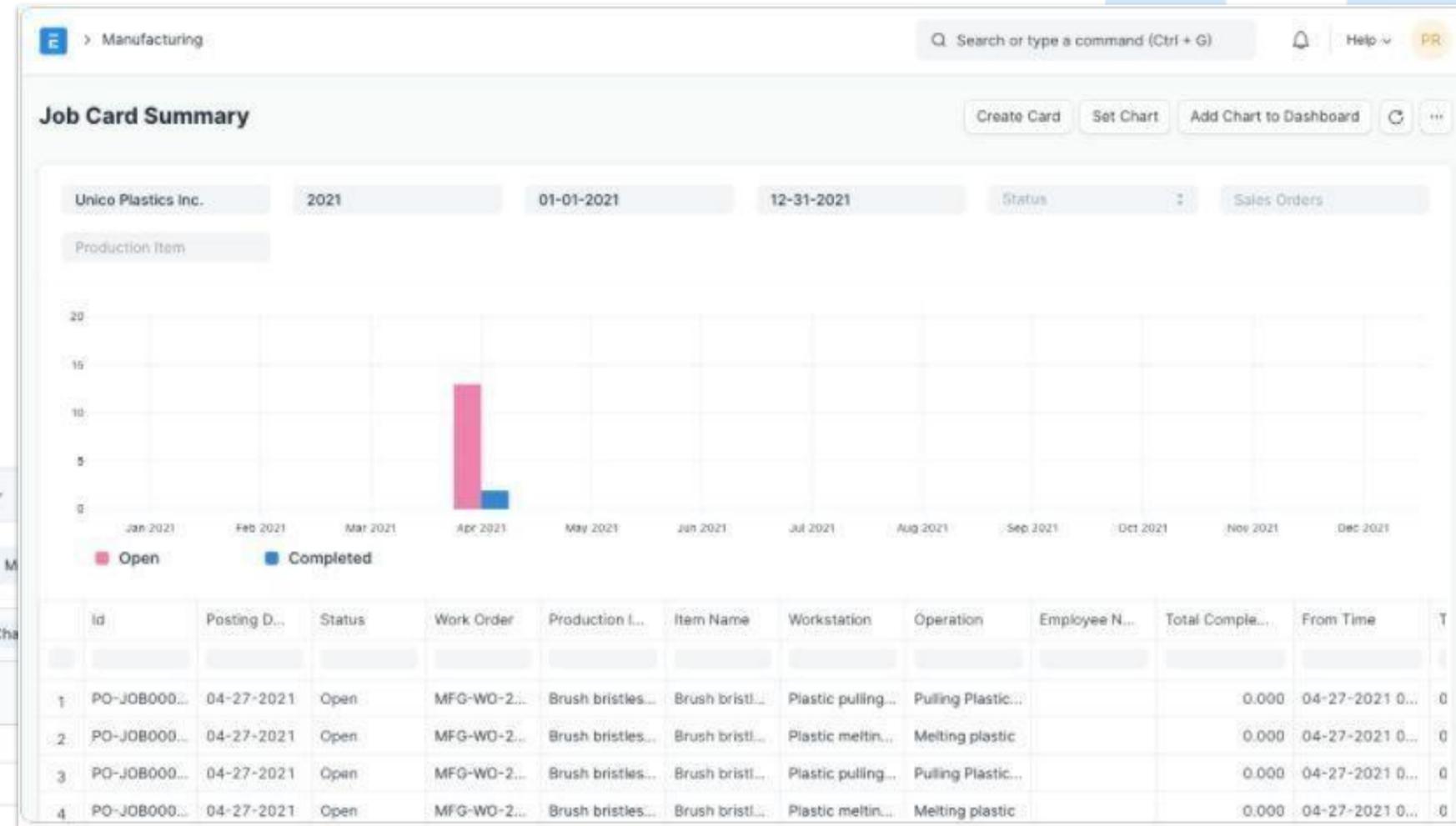
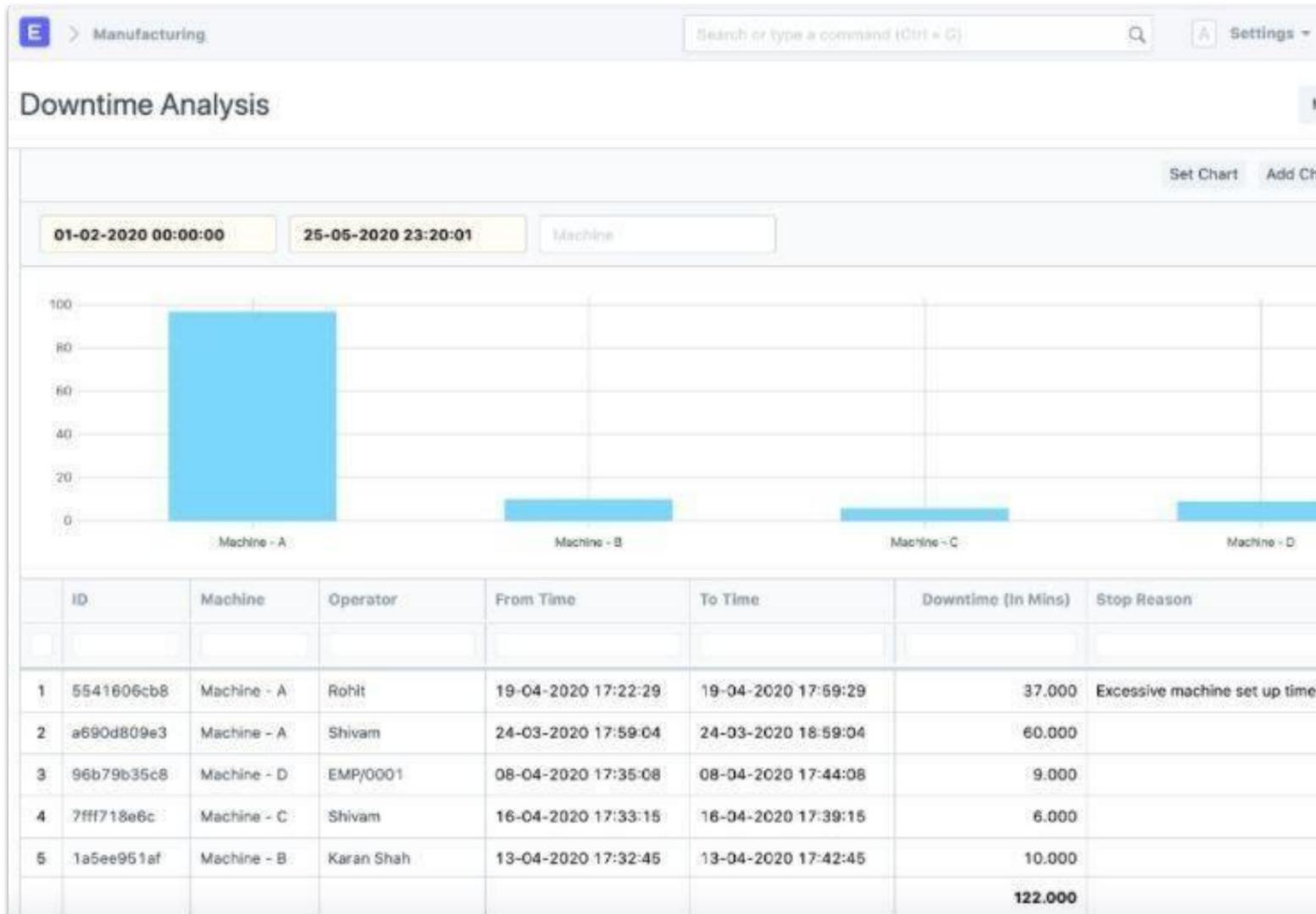
Quality Inspection Summary



Rejected 0
Accepted 2

Id	Report Date	Status	Item Code	Item Name	Sample Size	Inspection ...	Docume...	Document Name	Inspected By	
1	MAT-QA-20...	18-11-2021	Accepted	Samsung Galaxy...	Samsung Galaxy...	0.000	Incoming	Purchase I...	PINV-21-00038	saumya@wahni.com
2	MAT-QA-20...	18-11-2021	Accepted	Samsung Galaxy...	Samsung Galaxy...	0.000	Outgoing	Delivery N...	MAT-DN-2021-000...	saumya@wahni.com

Downtime Analysis, Job Card Summary & BOM Stock Report



BOM Stock Report

BOM-Shaving Brush-007 Stores - UP Show exploded view 1

Item	Description	Qty per BO...	Required Qty	In Stock Qty	Enough Parts to
1	Cellulose	Cellulose	1,000	1,000	
2	Coal	Coal	1,000	1,000	0.000
3	Crude Oil	Crude Oil	1,000	1,000	0.000
4	Natural Gas	Natural Gas	1,000	1,000	
5	Raw Plastic Crystals	Raw Plastic	1,000	1,000	200.000
6	Salt	Salt	1,000	1,000	

For comparison, use >6, <10 or >=324. For ranges, use 5-10 (for values between 5 & 10). Execution Time: 0.1 sec

Benefits of ERPNext

Cost Effective

- Unlimited User creation
- No in-house infrastructure required (Cloud based system)
- Low cost of acquisition, implementation and customer support

Adaptability & Flexibility

- Integrations with attendance machines, Google services
- Allow remote access and offline capabilities
- Custom Workflows
- On-the-fly Customization

Simplicity

- Web-based system
- Easy Customization and extension
- Mobile Access
- Extensive functionalities
- Integrated into a single platform

Real-time Analytics

- Analytics, Reports and Dashboards are updated across department as soon as data updated
- Secure, Cloud based with offline capabilities

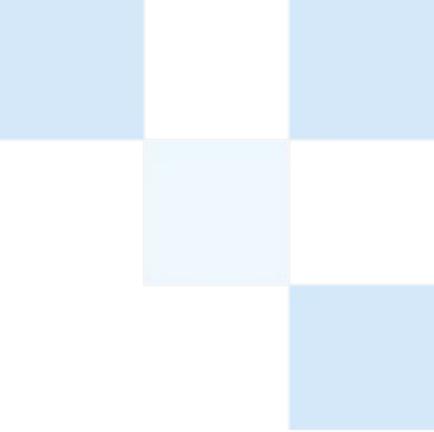
Comparison with Competitors

Comparison	ERPNext	Odoo	Oracle	Microsoft	SaaS Software
Licensing Cost	Free	Paid	Paid	Paid	Paid
Users Limit	Unlimited	Limited	Limited	Limited	Limited
Cloud Hosting Type	Private / Public Cloud	Private / Public Cloud	Private / Public Cloud	Public Cloud	Public Cloud
Cloud Hosting Cost	Starting < 1K	Starting > 50K	Starting > 50K	Starting > 50K	Included
Implementation Time	6 to 12 Weeks	12 to 24 Weeks	12 to 24 Weeks	6 to 12 Weeks	No Applicable
Implementation Cost	Affordable	High	High	Medium	High
Customisation Type	Full (Low Code No Code)	Partial	Partial	Limited	Not Applicable
Customisation Time	Low	Very High	Very High	High	Not Applicable
Customisation Cost	Low	Very High	Very High	Medium	Not Applicable
Migration Cost	Low	Very High	High	Medium	High
Integrations Cost	Low	High	High	Medium	Very High
Security	Yes	Yes	Yes	Yes	No
Maintenance Cost	Low	Very High	Very High	High	High

Third Party Integrations



Project Implementation (Standard Practice)

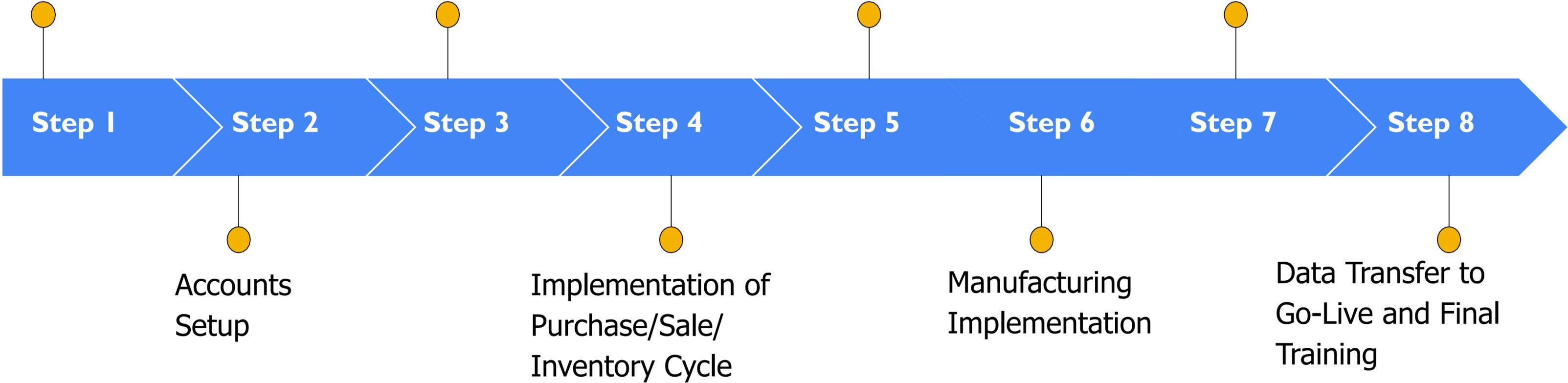


Understanding
Customer
Requirement

Master Data
Creation

Print Format
Customization

Integrations



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- Requirement Generation
- Agreement & NDA

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- Implement Modules
- Data Migration & Testing
- Client Training

Customize

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- Requirement Generation
- Integrations, Migrations
- Testing, Training, Launch

Maintain

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- Bugs fixing
- Training & Support

Thank You !

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